



BOARD OF SUPERVISORS AGENDA ITEM REPORT (BOSAIR)

\*All fields are required. Enter N/A if not applicable. For number fields, enter 0 if not applicable.\*

Record Number: SC PO SC2400001356

Award Type: Contract

Is a Board Meeting Date Requested? Yes

Requested Board Meeting Date: 12/02/2025

Signature Only: NO

Procurement Director Award / Delegated Award: • N/A

Supplier / Customer / Grantor / Subrecipient: Personify Health, Inc.

Project Title / Description: Employee Wellness Services

Purpose: Amendment of Award: Supplier Contract No. CT2400001356, Amendment No. 03. This Amendment extends the term of the contract commencing on 01/01/2027 and terminating on 12/31/2030, adds a one-time increase of \$800,000.00 for a cumulative not-to-exceed contract amount of \$2,400,000.00, and appends the Heat Injury and Illness Prevention and Safety Plan provision to the contract, pursuant to Pima Code Procurement Code 11.40.030. The purpose of this extension is to align the contract term with that of the cooperative agreement and to secure a reduced percentage increase for the duration of the extension period. Administering Department: Human Resources.

Procurement Method: Other

Insert additional Procurement Method info, if applicable: Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement authorized, on 05/17/2022, the Board of Supervisors approved an award of contract for an initial term from 05/17/2022 to 12/31/2022 and an annual award amount of \$800,000.00 with three (3) one-year renewal options.

To: COB 11-14-25 (1)  
Vers: 1  
Pgs: 4

Effective 10/25/2022, the Procurement Director approved Amendment No. 01, which exercised the annual renewal option to extend the termination date to 12/31/2023 and appended the contract with the Forced Labor of Ethnic Uyghurs language pursuant to A.R.S. § 35-394. Two renewal options remained.

Effective 08/16/2023, the Procurement Director approved Amendment No. 02, which extended the termination date to 12/31/2026 in replacement of renewal options, added the annual award amount of \$800,000.00 for a cumulative not-to-exceed amount of \$1,600,000.00.

Effective 01/01/2025 vendor name was changed from Virgin Pulse, Inc. to Personify Health, Inc., there were no changes to the EIN or any other vendor information.

<b>Program Goals/Predicted Outcomes:</b>	The goal is to provide employees with a comprehensive program for health and wellness initiatives.
<b>Public Benefit and Impact:</b>	To have a healthy workforce that will be ready to serve the public.
<b>Budget Pillar</b>	<ul style="list-style-type: none"><li>N/A</li></ul>
<b>Support of Prosperity Initiative:</b>	<ul style="list-style-type: none"><li>N/A</li></ul>
<b>Provide information that explains how this activity supports the selected Prosperity Initiatives</b>	N/A
<b>Metrics Available to Measure Performance:</b>	Employee engagement and decreased medical claims.
<b>Retroactive:</b>	NO

### Contract / Award Information

Record Number: SC PO SC2400001356

<b>Document Type:</b>	SC
<b>Department Code:</b>	PO
<b>Contract Number:</b>	SC2400001356
<b>Commencement Date:</b>	01/01/2027
<b>Termination Date:</b>	12/31/2030
<b>Total Expense Amount:</b>	
	\$800,000.00
<b>Total Revenue Amount:</b>	
	\$0.00
<b>Funding Source Name(s) Required:</b>	Health Benefit Self-Insurance Fund
<b>Funding from General Fund?</b>	NO
<b>Contract is fully or partially funded with Federal Funds?</b>	NO

Were insurance or indemnity clauses modified?

NO

Vendor is using a Social Security Number?

NO

Department: Brandon Morgan, Procurement Officer

Name: Brandon Morgan

Telephone: 5207249510

Add Procurement Department Signatures

Yes

Add GMI Department Signatures

No

Division Manager/Procurement Officer Signature: **Ana Wilber** Digitally signed by Ana Wilber  
Date: 2025.11.06 16:18:12 -07'00' Date: \_\_\_\_\_

Procurement Director Signature: **Bruce D Collins** Digitally signed by Bruce D Collins  
Date: 2025.11.06 16:33:55 -07'00' Date: \_\_\_\_\_

Department Director Signature: **Cathy Bohland** Digitally signed by Cathy Bohland  
Date: 2025.11.12 10:46:21 -07'00' Date: \_\_\_\_\_

Deputy County Administrator Signature:  Date: 11-13-2025

County Administrator Signature:  Date: 11-14-2025

**Pima County Procurement Department****Administering Department:** Human Resources**Project:** Employee Wellness Service**Contractor:** Personify Health, Inc.

75 Fountain Street Suite 310

Providence, RI 02902

**Contract No:** SC2400001356**Contract Amendment No.:** 03

Original Contract Term	5/17/2022 – 12/31/2022	Original Contract Amount:	\$	800,000.00
Prior Termination Date	12/31/2026	Prior Amendments Amount:	\$	800,000.00
New Termination Date	12/31/2030	This Amendment Amount:	\$	800,000.00
		Revised Total Amount:	\$	2,400,000.00

**CONTRACT AMENDMENT****1. Parties, Background and Purpose.**1.1. Background.

On May 17, 2022, County and Contractor entered into the above referenced agreement to provide Employee Wellness Service.

1.2. Purpose.

County is continuing promotion of employee wellness services, taking advantage of new pricing and aligning with recently amended parent cooperative contract.

**2. Term.**

The parties agree to extend the contract term for three additional years commencing on January 1, 2027 and terminating on December 31, 2030. If the commencement date is before the Effective Date of this amendment, the parties will, for all purposes, deem the amendment to have been in effect as of the commencement date.

**3. Maximum Payment Amount.**

The maximum amount County will spend under this Contract, as set forth in Section 5, is increased by \$800,000.00. County's total payments to Contractor under this Contract, including any sales taxes, will not exceed \$2,400,000.00.

**4. Heat Injury and Illness Prevention and Safety Plan.**

Pursuant to Pima County Procurement Code 11.40.030, Contractor hereby warrants that if Contractor's employees perform work in an outdoor environment under this Contract, Contractor will keep on file a written Heat Injury and Illness Prevention and Safety Plan. At County's request, Contractor will provide a copy of this plan and documentation of heat safety and mitigation efforts implemented by Contractor to prevent heat-related illnesses and injuries in the workplace. Contractor will post a copy of the Heat Injury and Illness Prevention and Safety Plan where it is accessible to employees. Contractor will further ensure that each subcontractor who performs any work for Contractor under this Contract complies with this provision.

**5. Payment Rates.**

The annual payment rates are being adjusted as proposed in Exhibit A: Personify Health Renewal Proposal Fees & Assumptions (1 Page).

***SIGNATURE PAGE TO FOLLOW***

IN WITNESS WHEREOF, the parties have approved this Amendment and agree to be bound by the terms and conditions of the Contract on the dates written below.

All other provisions of the Contract not specifically changed by this Amendment remain in effect and are binding upon the parties.

This contract template has been approved as to form by the Pima County Attorney's Office.

**Pima County**

\_\_\_\_\_  
Chair, Board of Supervisors

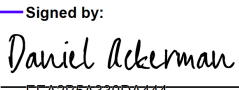
\_\_\_\_\_  
Date

**ATTEST**

\_\_\_\_\_  
Clerk of the Board

\_\_\_\_\_  
Date

**Personify Health, Inc.**

Signed by:  
  
\_\_\_\_\_  
Authorized Officer Signature Daniel Ackerman

11/4/2025  
\_\_\_\_\_  
Date VP, Legal Services



# Renewal proposal fees & assumptions

## (1 Page)

**Current term expires:** December 31, 2026

**Proposal term:** 1/1/2027 through 12/31/2030

Proposal valid for 90 days; pricing and fees assume minimum 3-year agreement.

Annually						
Services:	Current Per Eligible Per Month Price	New Term (years)	New Term Per Eligible Per Year Price	Current Eligible Lives	Minimum Eligible Lives	Total Price per Year
Personify Health Platform	\$2.85	3 years	\$2.88	5,047	4,992	\$174,424.32
<b>Renewal Notes</b> <ul style="list-style-type: none"><li>1% increase for 3-year renewal</li><li>Communication Credits: \$15,000 worth of Communication Credits at no cost to Pima County</li></ul>						

Additional Services					
Services:	Billing Type	Current Per Unit Price	New Term Per Unit Price	Estimated Quantity	Total
Personify+ Partner Bundles	Per Year	\$19.99	\$19.99*	5,047	\$100,889.53
Live Coaching - Total Population Health	Per Eligible Per Year	\$12.60	\$12.60	5,047	\$63,592.20

Projected Year 1 Cost: **\$338,906.05**