



**BOARD OF SUPERVISORS AGENDA ITEM REPORT  
CONTRACTS / AWARDS / GRANTS**

Requested Board Meeting Date: 06/06/17

or Procurement Director Award

**Contractor/Vendor Name (DBA):** See Purpose

**Project Title/Description:**  
Electrical Supplies and Parts

**Purpose:**

Amendment of Award: Multiple Master Agreements (see below). This revision increases the annual award amount by \$100,000.00 from \$533,390.00 to \$633,390.00 due to upgrade in lighting to LED in several County facilities (most recently the Bank of America building and Green Valley Library).

MA-PO-14-492 - Consolidated Electrical Distributors dba Hussar Electric Supply - Primary source for receptacles, switches, terminals, wire nut connectors, electrical wire, circuit breakers-Square D .

MA-PO-14-494 - Consolidated Electrical Distributors dba Hussar Electric Supply- Secondary source for ballasts, lamps, fuses, junction boxes, conduit and fittings.

MA-PO-14-495 - Electric Supply, Inc. - Secondary source for circuit breakers-Square D.

MA-PO-14-496 - Graybar Electric Co. - Secondary source for circuit breakers-General Electric and circuit breakers-Westinghouse/Cutler Hammer.

MA-PO-15-015 - DS & J Enterprise Inc. dba Arizona Commercial Lighting & Supply - Primary source for ballasts and lamps.

MA-PO-16-138 - Anixter Inc. dba Anixter Power Solutions, LLC - Secondary source for electrical wire, receptacles, switches, terminals, and wire nut connectors.

MA-PO-16-162 - Anixter Inc. dba Anixter Power Solutions, LLC - Primary source for fuses, junction boxes, conduit, fittings, circuit breakers-General Electric, and circuit breakers-Westinghouse/Cutler Hammer.

Administering Department: Facilities Management.

**Procurement Method:**

Pursuant to Pima County Procurement Code 11.12.010, Competitive Bidding, on August 5, 2014 the Board of Supervisors approved an award of contract for Master Agreements (see Exhibit A) for an initial term of one (1) year in the combined award amount of \$533,900.00 with four (4) renewal options. The award included the authority for the Procurement Director to reallocate the award amounts among the contracts based upon actual usage and anticipated requirements without further action by the Board of Supervisors provided the sum of the revised contract amounts for the extended one year contact period would not exceed the sum of the total award of \$533,390.00.

On June 29, 2015, the Procurement Director exercised the annual renewal option to extend the termination date to 08/04/16 and added the annual award amount of \$533,390.00 for combined not-to-exceed contract amounts of \$1,066,780.00. Three renewal options remained.

On June 2, 2016, the Procurement Director exercised the annual renewal options to extend the termination date to 08/04/17 and added the annual award amount of \$533,390.00 for combined not-to-exceed contract amounts of \$1,600,170.00. Two renewal options remained.

Conducted market analysis of our contracts against the State of Arizona's cooperative electrical contract and overall the County's contract has better pricing.

PRCUID No.: 134447

Attachments: Master Agreements

*TD: COB 5-24-17*

*10 pp.*

MAY 24 17 03:40 POC:KCF

**Public Benefit:**

Maintain public usage and safety of County buildings and properties.

**Metrics Available to Measure Performance:**

Availability of electrical supplies as needed, invoices submitted on a monthly basis.

**Retroactive:**

No.

**Original Information**

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Contract Number (i.e.,15-123): \_\_\_\_\_

Effective Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Prior Contract Number (Synergen/CMS): \_\_\_\_\_

Expense Amount: \$ \_\_\_\_\_  Revenue Amount: \$ \_\_\_\_\_

Funding Source(s): \_\_\_\_\_

Cost to Pima County General Fund: \_\_\_\_\_

Contract is fully or partially funded with Federal Funds?  Yes  No  Not Applicable to Grant Awards

Were insurance or indemnity clauses modified?  Yes  No  Not Applicable to Grant Awards

Vendor is using a Social Security Number?  Yes  No  Not Applicable to Grant Awards

If Yes, attach the required form per Administrative Procedure 22-73.

**Amendment Information**

Document Type: MA Department Code: PO Contract Number (i.e.,15-123): See Exhibit A

Amendment No.: 1 AMS Version No.: \_\_\_\_\_

Effective Date: 06/06/17 New Termination Date: \_\_\_\_\_

Expense  Revenue  Increase  Decrease Amount This Amendment: \$ 100,000.00

Funding Source(s): General Funds

Cost to Pima County General Fund: \$100,000.00

Contact: Debbie Knutson, Commodity/Contracts Officer *DK* *5/22/17*

Department: Procurement *Ma* *5/24/17* Telephone: 520-724-3736

Department Director Signature/Date: *[Signature]* 5-24-2017 *FOR GD*

Deputy County Administrator Signature/Date: *[Signature]* 5-24-17

County Administrator Signature/Date: *[Signature]* 5/24/2017

*(Required for Board Agenda/Addendum Items)*

## Exhibit A

MA #	VENDOR	PRIMARY SECONDARY AWARD	GROUPS	DESCRIPTION	ORIGINAL ANNUAL AWARD AMOUNT	REQUESTED/ CURRENT NOT-TO- EXCEED
15*015	D S & J Enterprises, Inc. d.b.a. Arizona Commercial Lighting & Supply	Primary	1	Ballasts and Lamps	130,700.00	774,420.00
16*162 14*493	Anixter, Inc. formerly H.D. Supply Power Solutions LTD	Primary	2,3,7,8	Fuses, Junction Boxes, Conduit, Fittings, General Electric Circuit Breakers and Westinghouse/Cutler Hammer Circuit Breakers	155,500.00	115,419.68 118,660.32*
14*492	Consolidated Electrical Distributors d.b.a. Hussar Electric Supply	Primary	4,5,6	Receptacles, Switches, Terminals, Wire Nut Connectors, Electrical Wire, and Square D Circuit Breakers	198,700.00	405,160.00
14*494	Consolidated Electrical Distributors d.b.a. Hussar Electric Supply	Secondary	1,2,3	Ballasts, Lamps, Fuses, Junction Boxes, Conduit and Fittings	22,560.00	260,580.00
16*138 14*497	Anixter, Inc. formerly H.D. Supply Power Solutions LTD	Secondary	4,5	Receptacles, Switches, Terminals, Wire Nut Connectors and Electrical Wire	14,130.00	10,735.76 3,394.24*
14*495	Electric Supply Inc.	Secondary	6	Square D Circuit Breakers	5,740.00	5,740.00
14*496	Graybar Electric Co., Inc.	Secondary	7,8	General Electric Circuit Breakers and Westinghouse/Cutler Hammer Circuit Breakers	6,060.00	6,060.00
<b>TOTAL ANNUAL AWARD AMOUNT FOR INVITATION FOR BID #134447</b>					<b>\$533,390.00</b>	<b>\$1,700,170.00</b>

### Please Note:

MA 14\*493 was closed and replaced by MA 16\*162 due to Vendor name change and tax id change.

MA 14\*497 was closed and replaced by MA 16\*138 due to Vendor name change and tax id change.

\*Closed MA's reflect spent amount, no future capacity on MA.



# MASTER AGREEMENT

## PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES  
CONTRACT EXECUTION

Master Agreement No: 1500000000000000015

MA Version: 23

Page: 1 of 8

Description: Electrical Supplies- PRIMARY Group 1

<b>I S S U E R</b>	Pima County Procurement Department
	130 W. Congress St. 3rd Fl
	Tucson AZ 85701
	<b>Issued By:</b> DEBORAH KNUTSON
	<b>Phone:</b> 5207243736
<b>Email:</b> debbie.knutson@pima.gov	

<b>T E R M S</b>	<b>Initiation Date:</b> 07-12-2016
	<b>Expiration Date:</b> 08-04-2017
	<b>NTE Amount:</b> \$774,420.00
	<b>Used Amount:</b> \$718,124.74

<b>V E N D O R</b>	<b>DS &amp; J Enterprises Inc</b>	<b>Contact:</b> DENNIS EBERLEIN
	<b>DBA: Arizona Commercial Lighting &amp; Supply</b>	<b>Phone:</b> 520-322-9611
	<b>PO BOX 57066</b>	<b>Email:</b> sales@azcommerciallighting.com
	<b>TUCSON AZ 85732</b>	<b>Terms:</b> 0.00 %
		<b>Days:</b> 30

<b>Shipping Method:</b>	Vendor Method
<b>Delivery Type:</b>	
<b>FOB:</b>	FOB Dest, Freight Prepaid
<b>Modification Reason</b>	
5/17/17 - moved \$10k from this MA and added to 14*492-dk	

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



# MASTER AGREEMENT

## PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES  
CONTRACT EXECUTION

Master Agreement No: 1600000000000000162

MA Version: 24

Page: 1 of 21

Description: Electrical Supplies Primary Group 2 3 7 8

<b>I S S U E R</b>	Pima County Procurement Department
	130 W. Congress St. 3rd Fl
	Tucson AZ 85701
	<b>Issued By:</b> DEBORAH KNUTSON
	<b>Phone:</b> 5207243736
<b>Email:</b> debbie.knutson@pima.gov	

<b>T E R M S</b>	<b>Initiation Date:</b> 08-05-2016
	<b>Expiration Date:</b> 08-04-2017
	<b>NTE Amount:</b> \$115,419.68
	<b>Used Amount:</b> \$104,428.92

<b>V E N D O R</b>	<b>Anixter Inc</b>	<b>Contact:</b> Larry McAfee
	<b>PO BOX 4975</b>	<b>Phone:</b> 520-622-0068
	<b>Orlando FL 32802-4975</b>	<b>Email:</b> Larry.mcafee@anixter.com
		<b>Terms:</b> 0.00 %
		<b>Days:</b> 30

<b>Shipping Method:</b>	Vendor Method
<b>Delivery Type:</b>	
<b>FOB:</b>	FOB Dest, Freight Prepaid
<b>Modification Reason</b>	
5/9/17-ADDED CL 343 PER GUILLERMO LOPEZ & VENDOR-DONAVON - DK	

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# MASTER AGREEMENT

## PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES  
CONTRACT EXECUTION

Master Agreement No: 1400000000000000493

MA Version: 12

Page: 1 of 2

Description: Electrical Supplies- PRIMARY Group 2,3,7,& 8

<b>I S S U E R</b>	Pima County Procurement Department
	130 W. Congress St. 3rd Fl
	Tucson AZ 85701
	<b>Issued By:</b> DENISE WALDO
	<b>Phone:</b> 5207248161
<b>Email:</b> denise.waldo@pima.gov	

<b>T E R M S</b>	<b>Initiation Date:</b> 08-05-2015
	<b>Expiration Date:</b> 01-19-2016
	<b>NTE Amount:</b> \$118,660.32
	<b>Used Amount:</b> \$118,660.32

<b>V E N D O R</b>	<b>HD SUPPLY POWER SOLUTIONS LTD</b>	<b>Contact:</b> Larry McAfee
	2125 E Beverly	<b>Phone:</b> 520-622-0068
	Tucson AZ 85719	<b>Email:</b> larry.mcafee@hdsupply.com
		<b>Terms:</b> 0.00 %
		<b>Days:</b> 30

<b>Shipping Method:</b>	Vendor Method
<b>Delivery Type:</b>	
<b>FOB:</b>	FOB Dest, Freight Prepaid
<b>Modification Reason</b>	
This MA replaced by MA 16*162	

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



# MASTER AGREEMENT

## PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES  
CONTRACT EXECUTION

Master Agreement No: 1400000000000000492

MA Version: 23

Page: 1 of 11

Description: Electrical Supplies Primary Group 4 5 6

<b>I S S U E R</b>	Pima County Procurement Department
	130 W. Congress St. 3rd Fl
	Tucson AZ 85701
	<b>Issued By:</b> DEBORAH KNUTSON
	<b>Phone:</b> 5207243736
<b>Email:</b> debbie.knutson@pima.gov	

<b>T E R M S</b>	<b>Initiation Date:</b> 08-05-2016
	<b>Expiration Date:</b> 08-04-2017
	<b>NTE Amount:</b> \$405,160.00
	<b>Used Amount:</b> \$395,581.67

<b>V E N D O R</b>	<b>Consolidated Electrical Distributors</b>	<b>Contact:</b> Kip Phelps
	<b>DBA: Dahl Electric Supply, Vegas Electric Supply, Triangel Electr</b>	<b>Phone:</b> 520-622-3321
	<b>2050 E Eastland St</b>	<b>Email:</b> kip.phelps@ced-tucson.com
	<b>Tucson AZ 85719-6614</b>	<b>Terms:</b> 0.00 %
		<b>Days:</b> 30

<b>Shipping Method:</b>	Vendor Method
<b>Delivery Type:</b>	
<b>FOB:</b>	FOB Dest, Freight Prepaid
<b>Modification Reason</b>	
5/17/17 added \$10k from MA 15*015 - dk	

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# MASTER AGREEMENT

## PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES  
CONTRACT EXECUTION

Master Agreement No: 1400000000000000494

MA Version: 19

Page: 1 of 22

Description: Electrical Supplies Secondary Grp 1 2 3

<b>I S S U E R</b>	Pima County Procurement Department 130 W. Congress St. 3rd Fl Tucson AZ 85701
	<b>Issued By:</b> DEBORAH KNUTSON
	<b>Phone:</b> 5207243736
	<b>Email:</b> debbie.knutson@pima.gov

<b>T E R M S</b>	<b>Initiation Date:</b> 06-06-2017
	<b>Expiration Date:</b> 08-04-2017
	<b>NTE Amount:</b> \$260,580.00
	<b>Used Amount:</b> \$155,105.48

<b>V E N D O R</b>	<b>Consolidated Electrical Distributors</b>	<b>Contact:</b> Kip Phelps
	<b>DBA: Dahl Electric Supply, Vegas Electric Supply, Triangel Electr</b>	<b>Phone:</b> 520-622-3321
	<b>2050 E Eastland St</b>	<b>Email:</b> kip.phelps@ced-tucson.com
	<b>Tucson AZ 85719-6614</b>	<b>Terms:</b> 0.00 %
		<b>Days:</b> 30

<b>Shipping Method:</b>	Vendor Method
<b>Delivery Type:</b>	
<b>FOB:</b>	FOB Dest, Freight Prepaid
<b>Modification Reason</b>	
This revision increases the contract award amount by \$100,000.00 from \$160,580.00 to \$260,580.00 due to upgrade in lighting to LED.	

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.





# MASTER AGREEMENT

## PIMA COUNTY, ARIZONA

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CONTRACT EXECUTION

Master Agreement No: 1600000000000000138

MA Version: 7

Page: 1 of 8

Description: Electrical Supplies- SECONDARY Group 4 & 5

<b>I S S U E R</b>	Pima County Procurement Department
	130 W. Congress St. 3rd Fl
	Tucson AZ 85701
	<b>Issued By:</b> DEBORAH KNUTSON
	<b>Phone:</b> 5207243736
<b>Email:</b> debbie.knutson@pima.gov	

<b>T E R M S</b>	<b>Initiation Date:</b> 08-05-2016
	<b>Expiration Date:</b> 08-04-2017
	<b>NTE Amount:</b> \$10,735.76
	<b>Used Amount:</b> \$8,573.38

<b>V E N D O R</b>	<b>Anixter Inc</b>	<b>Contact:</b> Larry McAfee
	<b>PO BOX 4975</b>	<b>Phone:</b> 520-622-0068
	<b>Orlando FL 32802-4975</b>	<b>Email:</b> Larry.mcafee@anixter.com
		<b>Terms:</b> 0.00 %
		<b>Days:</b> 30

<b>Shipping Method:</b>	Vendor Method
<b>Delivery Type:</b>	
<b>FOB:</b>	FOB Dest, Freight Prepaid
<b>Modification Reason</b>	
4/25/17 - added commodity line 122 & 123 per dept & vendor - dk	

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# MASTER AGREEMENT

## PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES  
CONTRACT EXECUTION

Master Agreement No: 1400000000000000497

MA Version: 7

Page: 1 of 8

Description: Electrical Supplies- SECONDARY Group 4 & 5

<b>I S S U E R</b>	<b>Pima County Procurement Department</b>
	130 W. Congress St. 3rd Fl
	Tucson AZ 85701
	<b>Issued By:</b> DENISE WALDO
	<b>Phone:</b> 5207248161
	<b>Email:</b> denise.waldo@pima.gov

<b>T E R M S</b>	<b>Initiation Date:</b> 08-05-2015
	<b>Expiration Date:</b> 01-06-2016
	<b>NTE Amount:</b> \$3,394.24
	<b>Used Amount:</b> \$3,394.24

<b>V E N D O R</b>	<b>HD SUPPLY POWER SOLUTIONS LTD</b>	<b>Contact:</b> Larry McAfee
	2125 E Beverly	<b>Phone:</b> 520-622-0068
	Tucson AZ 85719	<b>Email:</b> larry.mcafee@hdsupply.com
		<b>Terms:</b> 0.00 %
		<b>Days:</b> 30

<b>Shipping Method:</b>	Vendor Method
<b>Delivery Type:</b>	
<b>FOB:</b>	FOB Dest, Freight Prepaid
<b>Modification Reason</b>	
Replaced by MA 16*138 due to vendor name/TIN change.	

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# MASTER AGREEMENT

## PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES  
CONTRACT EXECUTION

Master Agreement No: 1400000000000000495

MA Version: 5

Page: 1 of 3

Description: Electrical Supplies- SECONDARY Group 6

<b>I S S U E R</b>	<b>Pima County Procurement Department</b>
	130 W. Congress St. 3rd Fl
	Tucson AZ 85701
	<b>Issued By:</b> DEBORAH KNUTSON
	<b>Phone:</b> 5207243736
	<b>Email:</b> debbie.knutson@pima.gov

<b>T E R M S</b>	<b>Initiation Date:</b> 08-05-2016
	<b>Expiration Date:</b> 08-04-2017
	<b>NTE Amount:</b> \$5,740.00
	<b>Used Amount:</b> \$609.66

<b>V E N D O R</b>	<b>ELECTRIC SUPPLY INC</b>	<b>Contact:</b> BILL MORLAN
	917 W MADISON	<b>Phone:</b> 602-252-2343
	PHOENIX AZ 85007	<b>Email:</b> rrich@electricsupply.com
		<b>Terms:</b> 1.00 %
		<b>Days:</b> 10

<b>Shipping Method:</b>	Vendor Method
<b>Delivery Type:</b>	
<b>FOB:</b>	FOB Dest, Freight Prepaid
<b>Modification Reason</b>	
	12/13/16- Reset Buyer from D Waldo to D Knutson-(SA)

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**PIMA COUNTY**

# MASTER AGREEMENT

PIMA COUNTY, ARIZONA

**THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES  
CONTRACT EXECUTION**

Master Agreement No: 1400000000000000496

MA Version: 5

Page: 1 of 5

Description: Electrical Supplies - SECONDARY Group 7 & 8

<b>I S S U E R</b>	Pima County Procurement Department
	130 W. Congress St. 3rd Fl
	Tucson AZ 85701
	<b>Issued By:</b> DEBORAH KNUTSON
	<b>Phone:</b> 5207243736
	<b>Email:</b> debbie.knutson@pima.gov

<b>T E R M S</b>	<b>Initiation Date:</b> 08-05-2016
	<b>Expiration Date:</b> 08-04-2017
	<b>NTE Amount:</b> \$6,060.00
	<b>Used Amount:</b> \$2,945.90

<b>V E N D O R</b>	<b>GRAYBAR ELECTRIC CO INC</b>	<b>Contact:</b> John Chimos
	3760 E. Tennessee Street	<b>Phone:</b> 520-884-8000
	<b>TUCSON AZ 85714</b>	<b>Email:</b> john.chimos@graybar.com
		<b>Terms:</b> 1.00 %
		<b>Days:</b> 15

<b>Shipping Method:</b>	Vendor Method
<b>Delivery Type:</b>	
<b>FOB:</b>	FOB Dest, Freight Prepaid
<b>Modification Reason</b>	
	12/15/16- Reset Buyer from D Waldo to D Knutson-(SA)

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.