



## BOARD OF SUPERVISORS AGENDA ITEM REPORT AWARDS / CONTRACTS / GRANTS

☒ Award ☐ Contract ☐ Grant

Requested Board Meeting Date: 05/06/2025

\* = Mandatory, information must be provided

or Procurement Director Award: ☐

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**\*Contractor/Vendor Name/Grantor (DBA):**

Enterprise Networks Solutions, Inc. (Headquarters: Mesa, AZ)

Logicalis Inc. (Headquarters: Tempe, AZ)

Sentinel Technologies (Headquarters: Downers Grove, IL)

**\*Project Title/Description:**

Network Equipment -E-Rate Category 2

**\*Purpose:**

Award: Supplier Contract No. SC2500000113. This Supplier Contract is for an initial term of one (1) year commencing on 05/06/2025 and terminating on 05/05/2026, with a shared annual award amount of \$600,000.00 (including sales tax) and includes four (4) one-year renewal options. Administering Department: Information Technology on behalf of Library.

**\*Procurement Method:**

Pursuant to Pima County Procurement Code 11.12.020, Competitive sealed proposals, Solicitation No. RFP-2500003273 was conducted. Six (6) Responses were received. Three (3) were deemed non-responsive. Award is to the most responsive and responsible respondents submitting the highest scoring proposals.

PRCUID: 2500003273

Attachments: Offer Agreements.

**\*Program Goals/Predicted Outcomes:**

The public will continue to have access to the internet, easily and securely, from all Pima County Public Library locations.

**\*Public Benefit:**

The Pima County Public Library provides free internet access for the public. This service is essential to the public, since individuals may not be able to afford both the connectivity service and the necessary hardware for connectivity. In order to participate fully and function in our current community, people need to be able to access the internet for things like banking, job searching and communication.

**\*Metrics Available to Measure Performance:**

The Pima County Public Library tracks all relevant usage statistics, such as number of computer sessions, number of Wi-Fi sessions, and the Library locations where these sessions occur.

**\*Retroactive:**

No.

To: COB 4/21/2025

Pages: 4

**THE APPLICABLE SECTION(S) BELOW MUST BE COMPLETED**

Click or tap the boxes to enter text. If not applicable, indicate "N/A". Make sure to complete mandatory (\*) fields

**Contract / Award Information**

Document Type: SC Department Code: PO Contract Number (i.e., 15-123): SC2500000113  
 Commencement Date: 05/06/25 Termination Date: 05/05/26 Prior Contract Number (Synergen/CMS): \_\_\_\_\_  
☒ Expense Amount \$ 600,000.00 \* ☐ Revenue Amount: \$ \_\_\_\_\_

**\*Funding Source(s) required:** Library District Ops.

Funding from General Fund? ☐ Yes ☒ No If Yes \$ \_\_\_\_\_ % 0

Contract is fully or partially funded with Federal Funds? ☐ Yes ☒ No

If Yes, is the Contract to a vendor or subrecipient? \_\_\_\_\_

Were insurance or indemnity clauses modified? ☐ Yes ☒ No  
 If Yes, attach Risk's approval.

Vendor is using a Social Security Number? ☐ Yes ☒ No  
 If Yes, attach the required form per Administrative Procedure 22-10.

**Amendment / Revised Award Information**

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Contract Number (i.e., 15-123): \_\_\_\_\_  
 Amendment No.: \_\_\_\_\_ AMS Version No.: \_\_\_\_\_  
 Commencement Date: \_\_\_\_\_ New Termination Date: \_\_\_\_\_  
 Prior Contract No. (Synergen/CMS): \_\_\_\_\_

☒ Expense ☐ Revenue ☐ Increase ☐ Decrease

Is there revenue included? ☐ Yes ☒ No If Yes \$ \_\_\_\_\_

**\*Funding Source(s) required:** \_\_\_\_\_

Funding from General Fund? ☐ Yes ☒ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

**Grant/Amendment Information** (for grants acceptance and awards)

☒ Award ☐ Amendment

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Grant Number (i.e., 15-123): \_\_\_\_\_  
 Commencement Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Amendment Number: \_\_\_\_\_  
☐ Match Amount: \$ \_\_\_\_\_ ☐ Revenue Amount: \$ \_\_\_\_\_

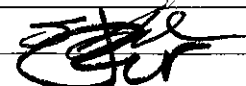
**\*All Funding Source(s) required:** \_\_\_\_\_

**\*Match funding from General Fund?** ☐ Yes ☒ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

**\*Match funding from other sources?** ☐ Yes ☒ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

**\*Funding Source:** \_\_\_\_\_

**\*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?**

Contact: Procurement Officer, **Brandon Morgan** Digitally signed by Brandon Morgan Date: 2025.03.25 11:31:13 -07'00' Division Manager, **Ana Wilber** Digitally signed by Ana Wilber Date: 2025.03.25 16:06:28 -07'00'  
 Department: Procurement Director, **Bruce D Collins** Digitally signed by Bruce D Collins Date: 2025.03.27 08:57:56 -07'00' Telephone: 520.724.9510  
 Department Director Signature: **Javier Baca** Digitally signed by Javier Baca DN: cn=Javier Baca, o=Pima County, ou=Information Technology Department, email=javier.baca@pima.gov, c=US Date: 2025.03.31 11:08:50 -07'00' Date: \_\_\_\_\_  
 Deputy County Administrator Signature:  Date: 4-3-2025  
 County Administrator Signature: \_\_\_\_\_ Date: 4/3/2025



## **NOTICE OF RECOMMENDATION FOR AWARD**

Date of Issue: March 25, 2025

The Procurement Department hereby issues formal notice to respondents to Solicitation No. RFP-2500003273 for Network Equipment E-Rate Category 2 that the following listed respondents will be recommended for award as indicated below. The award action is scheduled to be performed by the Board of Supervisors on or after Tuesday, May 6, 2025.

Award is recommended to the:  
Highest scoring proposals

### **AWARDED**

Enterprise Network Solutions, Inc.  
Logicalis Inc.  
Sentinel Technologies

<u>SHARED ANNUAL</u> <u>AWARD AMOUNT</u>
600,000.00

### **OTHER RESPONDENTS**

Border States Industries  
New Tech Solutions, Inc  
Parts On a Dime

Issued by: Brandon Morgan, Procurement Officer  
Telephone Number: 520-724-9510

This notice is in compliance with Pima County Procurement Code §11.12.020(C) and §11.20.010(C).

Copy to: Pima County SBE via the BidNet Portal.



Contract Number	SC2500000113
Contract Start Date	05-06-2025
Contract End Date	05-06-2026
Payment Type	Warrant/Check
Buyer	Brandon Morgan
Phone Number	
Email	

<b>Supplier:</b>	<b>Contract Name:</b>
<b>SENTINEL TECHNOLOGIES, INC.</b> 2550 Warrenville Rd Downers Grove, IL 60515	Network Equipment E-Rate Category 2

<b>Supplier Contact and Payment Terms:</b>	<b>Shipping Method</b>	<b>Delivery Type</b>	<b>FOB</b>
<b>Phone:</b> +1 (480) 8975974 <b>Email:</b> cbowen@sentinel.com <b>Terms:</b> <b>Days:</b> 0			
	<b>Currency</b>	<b>NTE Amount</b>	<b>Used Amount</b>
	USD	600,000.00	0.00

**Contract/Amendment Description:**

This Supplier Contract is for an initial term of one (1) year commencing on 05/06/2025 and terminating on 05/05/2026, with a shared annual award amount of \$600,000.00 (including sales tax) and includes four (4) one-year renewal options.  
Attachment: Offer Agreement

This Supplier Contract incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this contract. All transactions and conduct are required to conform to these documents.



Contract Number	SC2500000113
Contract Start Date	05-06-2025
Contract End Date	05-06-2026
Payment Type	Warrant/Check
Buyer	Brandon Morgan
Phone Number	
Email	

<b>Supplier:</b>	<b>Contract Name:</b>
<b>Enterprise Networks Solutions, Inc</b> 3633 N 55th Place Mesa, AZ 85215	Network Equipment E-Rate Category 2

<b>Supplier Contact and Payment Terms:</b>	<b>Shipping Method</b>	<b>Delivery Type</b>	<b>FOB</b>
<b>Phone:</b> +1 (480) 2896638 <b>Email:</b> sales@ens-az.com <b>Terms:</b> <b>Days:</b> 0			
	<b>Currency</b>	<b>NTE Amount</b>	<b>Used Amount</b>
	USD	600,000.00	0.00

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Contract Number	SC2500000113
Contract Start Date	05-06-2025
Contract End Date	05-06-2026
Payment Type	Warrant/Check
Buyer	Brandon Morgan
Phone Number	
Email	

<b>Supplier:</b>	<b>Contract Name:</b>
<b>LOGICALIS, INC.</b> 2600 Telegraph Road Suite 200 Bloomfield Hills, MI 48302	Network Equipment E-Rate Category 2

<b>Supplier Contact and Payment Terms:</b>	<b>Shipping Method</b>	<b>Delivery Type</b>	<b>FOB</b>
<b>Phone:</b> +1 (248) 9575611 <b>Email:</b> jaime.kazee@us.logicalis.com <b>Terms:</b> <b>Days:</b> 0			
	<b>Currency</b>	<b>NTE Amount</b>	<b>Used Amount</b>
	USD	600,000.00	0.00

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