

## **BOARD OF SUPERVISORS AGENDA ITEM SUMMARY**

Requested Board Meeting Date: 11/05/13

### **ITEM SUMMARY, JUSTIFICATION and/or SPECIAL CONSIDERATIONS:**

Most Qualified: Award of five(5) Contracts, Requisition No. 1400000000000000035, for Occupational Medical Services, to the highest ranked/most qualified respondents, for a total five-year award amount of \$925,000.00 (annual amount of \$185,000.00) as listed below. Contracts are for five-year terms. The Award includes the authority for the Procurement Department to issue Master Agreements with supporting binding Offer Agreement documents and to reallocate the award amounts among the contracts considering actual usage and anticipated requirements without further action by the Board of Supervisors provided that the sum of the revised contract amounts do not exceed the sum of the contract award amounts. Funding Source: Self-Insurance Trust Fund. Administering Department: Finance and Risk Management

#### **Service Type A: Occupational Medical Surveillance and Monitoring Services**

<u>Legal Name</u>	<u>Contractor (HQ Location)</u>	<u>Annual Amount/5Year Amount</u>
Sunnyside MediCenter, P.C.	Tucson, Az	\$15,000/Annual \$75,000/5 Years
U.S. Healthworks Medical Group of Az dba U.S. Healthworks	Valencia, CA	\$140,000/Annual \$700,000/5 Years
Well America, Inc.	Tucson, Az	\$5,000/Annual \$25,000/5 Years

#### **Service Type B: Az Post Physical Exams for Law Enforcement**

<u>Legal Name</u>	<u>Contractor (HQ Location)</u>	<u>Annual Amount/5Year Amount</u>
Sunnyside MediCenter, P.C.	Tucson, Az	\$20,000/Annual \$100,000/5 Years
Well America, Inc.	Tucson, Az	\$5,000/Annual \$25,000/5 Years

#### **Background**

Pursuant with Pima County Procurement code 11.12.020 and as requested by the Finance and Risk Management Department, Request for Proposals #107189 was published in the legal newspaper of Pima County, posted to the Procurement Department Internet site and completed to establish as required contracts for Occupational Medical Services. Notice of the solicitation was given directly to all vendors registered with Pima County for relevant commodities, researched and identified by the Procurement Contracts Officer, or provided by the Requesting Department of which none were classified as SBE. Pursuant to the published solicitation terms the award is recommended to the three highest ranked Respondents for Service Type A Occupational Medical Surveillance and Monitoring Services and two highest ranked Respondents for Service Type B Arizona Post Physical Exams for Law Enforcement.

Due to the nature of medical services and the varying needs of Risk Management, multiple awards are recommended. Each contract includes different unit pricing for the services provided. The majority, about 85%, of the recommended annual award of contract amount for each group of services is recommended to the vendor that submitted the highest ranked pricing for that group (Service Type A: U.S. Healthworks Medical Group of Arizona dba U.S. Healthworks and Service Type B: Sunnyside MediCenter, P.C.).

Risk Management advises that they will consider the following factors when assigning work and issuing orders to each contract to optimize cost and value to Pima County and employees; not all services/patients are directly assigned to a facility/Physician by Risk Management, some are totally at the discretion of the patient/employee; the availability of facility and physician, physician specialty for the service requirement, the nature of the exam, availability of immunizations, ability of facility to accommodate onsite clinics, mass exams; convenience of all employees/patients, which will minimize the time commuting and spent away from work duties; fluctuations in hiring by Pima County, and unanticipated needs of Risk Management with minimal disruption to receipt of service by the employee and to accommodate Department hiring needs; choice in physician specialty for the best outcome of the patient/employee and County.

Contract Officer Jennifer Moore, 520.724.8164, Procurement Department

Payment System: AMS

CLERK OF BOARD USE ONLY: BOS MTG.

ITEM NO.