

## **Background Material For Addendum Item #3**

**BOS Meeting 12/9/2014**

# **Consent Calendar # 9**

**WSM Architects  
Fleet Services Project**

## **Consent Calendar # 5**

**Menlo Park Neighborhood Association**

12/9/2014

## Consent Calendar # 5 – Menlo Park Neighborhood Association Facilities Management

- Use Agreement for 17 N Linda, Tucson
- Term 2 yrs - from 12/9/14 to 12/8/16
- **Prior Use Agreement expired 10/31/12** but Association has continued to use premises under terms of prior agreement.
- Association has historically used County owned property for various neighborhood purposes, including hosting special neighborhood events & horticultural projects such as rain harvesting in return for maintaining & cleaning up grounds.
- Main house is uninhabitable. They use guest house for tool storage.
- Association maintenance helps reduce liability & vandalism until county disposes of property
- No rent – Rainwater harvesting constitutes consideration for the agreement
- Cost - \$480.00
- Funding – General Fund - Facilities Management Department pays water bill as there are no maintenance funds budgeted for this property

### QUESTIONS

Page 2 – 9. Utilities – **County shall pay monthly electric utility bills up to a maximum of \$20 per month.** Association is responsible for electric utility bills for the Property in excess of \$20 per month. **Association shall be responsible for all water bills on property.**

Electric – 12 months maximum would be \$240 max for County; how much are the bills? Does Association pay anything?

Water – Is the \$480 on summary page inclusive of water & electric? If we pay water bill due to “financial constraints,” why does agreement state the Association will pay?

What other Use Agreements do we have & with whom? Total cost to County for them?

Just checking to ensure that you received this? Thanks.

Shirl

**From:** Shirley Lamonna  
**Sent:** Thursday, December 04, 2014 10:59 AM  
**To:** Michael Kirk  
**Subject:** Menlo Park Neighborhood Association Use Agreement

Good morning Mr. [Kirk](#),

I am reviewing the Menlo Park Neighborhood Association Use Agreement that is on the BOS agenda for Tuesday. Can you please address the following questions?

**Page 2 – 9. Utilities – County shall pay monthly electric utility bills up to a maximum of \$20 per month. Association is responsible for electric utility bills for the Property in excess of \$20 per month. Association shall be responsible for all water bills on property.**

**Electric – 12 months maximum would be \$240 max for County; how much are the bills? Does Association pay anything?**

**Water – If County pays water bill due to “financial constraints,” why does agreement state the Association will pay?**

**Is the \$480 on the summary page inclusive of water & electric costs?**

**Who do we have similar Use Agreements with? (no rent, county pays utilities, etc) What is the total cost to the County for them?**

Thanks in advance for your help.

Shirl Lamonna  
Research Analyst

Supervisor Ally Miller, District 1  
Pima County Board of Supervisors  
130 W Congress St 11<sup>th</sup> Floor  
Tucson, AZ 85701

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## **Addendum # 6**

**Kathryn Kellner  
Dba Kellner Studio**



OFFICE OF THE  
**Pima County Attorney**

32 NORTH STONE AVENUE  
SUITE 1400

Barbara LaWall  
PIMA COUNTY ATTORNEY

Tucson, Arizona 85701-1412  
(520) 740-5800

**MEMORANDUM**

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**TO:** C.H. Huckelberry  
County Administrator

**FROM:** David Smutzer *DS*  
Legal Administrator

**DATE:** August 7, 2014

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**RE:** Professional Services Contract with Kathryn Kellner dba Kellner Studio

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Pursuant to Procurement Policy D. 29.6 subsection C. Direct Selection, the County Attorney is requesting approval to enter into a contract with Kathryn Kellner dba Kellner Studio. Kathryn Kellner will provide presentation skills and communication strategies primarily with prosecutors to improve and enhance their presentation skills. Her performance based training for entry, mid-level and experienced prosecutors will improve their abilities to communicate complex legal arguments and clearly articulate and improve the effectiveness of their message in courtroom settings. Key management personnel will also have the opportunity to be trained in order to lead and mentor their teams in effective verbal and non-verbal communication strategies. The amount of this contract is not to exceed \$50,000 and will be funded from non-general fund sources.

**APPROVED:**

*C. Huckelberry*  
C.H. Huckelberry

*8/7/14*  
Date

cc: Barbara LaWall, Pima County Attorney

Pima County  
Workers Compensation  
Sole Proprietor WAIVER

**NOTE: THIS FORM APPLIES ONLY TO PIMA COUNTY DEPARTMENTS, BOARDS, AND COMMISSIONS UTILIZING SOLE PROPRIETORS WITH NO EMPLOYEES. IF YOU ARE CONTRACTING WITH A CORPORATION, LIMITED LIABILITY COMPANY, PARTNERSHIP OR SOLE PROPRIETORS WITH EMPLOYEES, THIS FORM DOES NOT APPLY.**

The following is a written waiver under the compulsory Workers' Compensation laws of the State of Arizona, A.R.S. § 23-901 (et. seq.), and specifically, A.R.S. § 23-931 (P), that provides that a Sole Proprietor may waive his/her rights to Workers' Compensation coverage and benefits. I am a sole proprietor and I am doing business as Holmes Kellum - Holmes Skins. I am performing work as an independent contractor for Pima County. I am not the employee of Pima County for workers' compensation purposes, and therefore, I am not entitled to workers' compensation benefits from Pima County. I understand that if I have any employees working for me, I must maintain workers' compensation insurance on them.

Contract Identification Information:

Holmes Kellum)

9/93/14

Signature of County Contract Administrator

CCB

Signature of Risk Management Authorized Signer

10-16-14

Completed Workers Compensation Sole Proprietor Waiver form with signatures must be submitted along with the Contract and The Independent Contractor vs Employee Determination Questionnaire to: Pima County Department of Finance and Risk Management, 130 West Congress, 2nd Floor, Tucson, Arizona, 85701. An authorized representative Finance and Risk Management Representative will sign your completed form and return it to the appropriate department to be maintained in their records.

\* This Waiver needs to be completed annually for multi-year contracts



**Pima County**  
**INDEPENDENT CONTRACTOR vs EMPLOYEE**  
**DETERMINATION QUESTIONNAIRE**

	Yes	No
1 Does Pima County provide instructions to the worker about when, where, and how he or she is to perform the work?		X
2 Does Pima County provide training to the worker?		X
3 Are the services provided by the worker integrated into Pima County's business operations?		X
4 Must the services be rendered personally by the worker?	X	
5 Does Pima County hire, supervise, and pay assistants to the worker?		X
6 Is there a continuing relationship between Pima County and the worker?		X
7 Does Pima County set the work hours and schedule?		X
8 Does the worker devote substantially full time to the business of Pima County?		X
9 Is the work performed on Pima County premises?		X
10 Is the worker required to perform the services in an order or sequence set by Pima County?		X
11 Is the worker required to submit oral or written reports to Pima County?	X	
12 Is the worker paid by the hour, week, or month?	X	
13 Does Pima County have the right to discharge the worker at will?	X	
14 Can the worker terminate his or her relationship with Pima County any time he or she wishes without incurring liability to Pima County?		X
15 Does Pima County pay the business or traveling expenses of the worker?		X
16 Does the worker furnish significant tools, material, or equipment?		X
17 Does the worker have a significant investment in facilities?	X	
18 Can the worker realize a profit or loss as a result of his or her services?		X
19 Does the worker provide services for more than one firm at a time?		X
20 Does the worker make his or her services available to the general public?		X
21 Does the contract require the standard insurance language?	X	
22 Is the contractor a former employee of Pima County? If yes, indicate the job title, department, and date of termination.		X

Job Title

Department

Date of Termination

The undersigned by signing below certifies that all responses herein are true and accurate.

9/14 Kathryn R. Kellner Kathryn R. KELLNER  
Date Applying Authority Signature Printed Name Department

The undersigned has determined that the individual's status is Independent Contractor.

10/15/14 Hepler  
Date Finance and Risk Management

Yes	No
X	

## CONTRACT APPROVAL TRANSMITTAL FORM

FOR USE BY DEPARTMENTS OTHER THAN PROCUREMENT WHEN SUBMITTING CONTRACTS  
TO CONTRACTS ADMINISTRATION

## Vendor is using a Social Security Number:

Check Yes or No, do not state the SSN/TIN number. A SSN format is 123-45-6789 vs. a TIN format that is 12-345678. (If Yes, you must attach the required form per Administration Procedure 22-73.)

 YES NO

Contract is fully or partially funded with Federal funds:  
Consult with your department attorney when using Federal funds. Additional contract clauses may be required. If no, skip this step. If checked yes, signature by the attorney will deem the contract in compliance with any required grant conditions.

 YES NO

\*All Fields are Required to be Filled Out

Upon receipt of executed contract, Contracts Administration will approve the CT or CTN document and attach the pdf of the executed contract to the CT or CTN record.

VENDOR NAME: Kathryn KellnerDBA: dba Kellner StudioEffective Date: From: \_\_\_\_\_ To: \_\_\_\_\_ Contract Amount: 2  Expenses  Revenue

Contract Description/Project Title: \_\_\_\_\_

Direct select?  YES  NO (Attach Procurement Director/County Administrator approval memo.)Is contract retroactive?  YES  NO If yes, attach Retroactive Approval Form.Is contract multi-year?  YES  NO If yes, attach Multi-year Approval Form.Were Insurance or indemnity clauses modified?  YES  NO If yes, include documentation of Risk Management approval.Contact Person: Angolique GriffithDepartment: PCAOTelephone: 740-4077



## PROCUREMENT DEPARTMENT RETROACTIVE CONTRACT/AMENDMENT FORM

CONTRACT # CT15-141

Amendment # 0

Pima County contracts and amendments shall be executed by the County on or before the effective date unless the Procurement Director approves a retroactive effective date.

- Effective Date of the Contract and/or Amendment currently being processed for approval and signature: 09/01/2014
- Termination Date of the Contract and/or Amendment currently being processed for approval and signature: 10/31/2015

The Pima County Attorney's Office requests approval of a retroactive contract/amendment effective date for the following reason(s): A delay in waiting for Risk approval, and getting it back from Vendor.

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Submitted:

  
Authorized Signer

8/27/14  
Date

Approved:

Procurement Director      Date

PIMA COUNTY ATTORNEY'S OFFICE

PROJECT: Presentation Skills & Communication  
Strategies Consultant

CONTRACTOR: Kathryn Kellner dba Kellner Studio  
3738 N. Jackson  
Tucson, AZ 85716

AMOUNT: \$60,000.00

FUNDING: NON-GENERAL FUNDING SOURCES

(STAMP HERE)

### PROFESSIONAL SERVICES CONTRACT - Board of Supervisors

THIS CONTRACT entered between Pima County, a body politic and corporate of the State of Arizona, hereinafter called COUNTY; and Kathryn Kellner Studio, hereinafter called CONTRACTOR.

#### WITNESSETH

WHEREAS, COUNTY requires the services of a CONTRACTOR to provide presentation skills and communication strategy services; and

WHEREAS, consistent with Board of Supervisors Policy D29.6, III. (C) CONTRACTOR has been approved to provide said services; and

NOW, THEREFORE, the parties hereto agree as follows:

#### ARTICLE I - TERM AND EXTENSION/RENEWAL/CHANGES

This Contract, as awarded by the Board Of Supervisors, shall commence on September 1, 2014 and shall terminate on August 31, 2015, unless sooner terminated or further extended pursuant to the provisions of this Contract. The parties may renew this Contract for up to four (4) additional one-year periods or any portion thereof.

Any modification, or extension of the contract termination date, shall be by formal written amendment executed by the parties hereto.

Amendments to the Contract must be approved by the Board of Supervisors or the Procurement Director, as required by the Pima County Procurement code, before any work or deliveries under the Amendment commences.

#### ARTICLE II - SCOPE OF SERVICES

This Contract establishes the agreement under which the CONTRACTOR will provide COUNTY with products and services in accordance with the attached Exhibit A: Scope of Services (one page).

CONTRACTOR shall provide COUNTY the goods and services as defined in this Contract. All goods and services shall comply with the requirements and specifications as called for in this Contract.

CONTRACTOR shall employ suitably trained and skilled professional personnel to perform all CONTRACTOR services under this Contract. Prior to changing any key personnel, especially those key personnel COUNTY relied upon in making this Contract, CONTRACTOR shall obtain the approval of COUNTY. The key personnel include the following staff: Kathryn Kellner

### ARTICLE III - COMPENSATION AND PAYMENT

In consideration for the goods and services specified in this Contract, the COUNTY agrees to pay CONTRACTOR in an amount not to exceed fifty thousand dollars (\$50,000.00). Pricing for work will be as set forth in Exhibit B: Compensation and Payment (one page).

Although State and City sales tax may not be fully or accurately defined on an order, they will be paid when they are DIRECTLY applicable to Pima County and invoiced as a separate line item; those taxes should not be included in the item unit price.

CONTRACTOR shall provide detailed documentation in support of requested payment. Payment requests shall assign all costs to items identified by Exhibit B.

It is the intention of both parties that pricing shall remain firm during the term of the contract. Price increases shall only be considered in conjunction with a renewal of the Contract. In the event that economic conditions are such that unit price increases are desired by the CONTRACTOR upon renewal of the Contract, CONTRACTOR shall submit a written request to COUNTY with supporting documents justifying such increases at least 90 days prior to the termination date of the Contract. It is agreed that the Unit Prices shall include compensation for the CONTRACTOR to implement and actively conduct cost and price control activities. COUNTY will review the proposed pricing and determine if it is in the best interest of COUNTY to renew or extend the Contract as provided for in Article I of this Contract.

CONTRACTOR shall not provide goods and services in excess of the Exhibit A Line Item and Contract Amounts without prior authorization by an amendment executed by COUNTY. Goods and Services provided in excess of Line Item or Contract Total Amounts without prior authorization by fully executed amendment shall be at CONTRACTOR'S own risk.

For the period of record retention required under Article XXII, COUNTY reserves the right to question any payment made under this Article and to require reimbursement therefore by setoff or otherwise for payments determined to be improper or contrary to the contract or law.

### ARTICLE IV - INSURANCE

The CONTRACTOR'S insurance shall obtain and maintain at its own expense, during the entire term of this Contract the following type(s) and amounts of insurance:

- a) If required by law, workers' compensation coverage including employees' liability coverage.

CONTRACTOR shall provide COUNTY with current certificates of insurance. All certificates of insurance must provide for guaranteed thirty (30) days written notice to the COUNTY of cancellation, non-renewal or material change.

### ARTICLE V - INDEMNIFICATION

CONTRACTOR shall indemnify, defend, and hold harmless COUNTY, its officers, employees and agents from and against any and all suits, actions, legal administrative proceedings, claims or demands and costs attendant thereto, arising out of any act, omission, fault or negligence by the CONTRACTOR, its agents, employees or anyone under its direction or control or on its behalf in connection with performance of this Contract.

CONTRACTOR warrants that all products and services provided under this contract are non-infringing. CONTRACTOR will indemnify, defend and hold COUNTY harmless from any claim of infringement arising from services provided under this contract or from the provision, license, transfer or use for their intended purpose of any products provided under this Contract.

### ARTICLE VI - COMPLIANCE WITH LAWS

CONTRACTOR shall comply with all federal, state, and local laws, rules, regulations, standards and Executive Orders, without limitation. In the event any services provided under this contract require a

licence issued by the Arizona Register of Contractors (ROC), Contractor certifies that those services will be provided by a contractor licensed by ROC to perform those services in Arizona. The laws and regulations of the State of Arizona shall govern the rights, performance and disputes of and between the parties. Any action relating to this Contract shall be brought in a court of the State of Arizona in Pima County.

Any changes in the governing laws, rules, and regulations during an agreement shall apply, but do not require an amendment/revisions.

#### ARTICLE VII - INDEPENDENT CONTRACTOR

The status of the CONTRACTOR shall be that of an independent contractor. Neither CONTRACTOR, nor CONTRACTOR'S officer's agents or employees shall be considered an employee of Pima County or be entitled to receive any employment-related fringe benefits under the Pima County Merit System. CONTRACTOR shall be responsible for payment of all federal, state and local taxes associated with the compensation received pursuant to this Contract and shall indemnify and hold COUNTY harmless from any and all liability which COUNTY may incur because of CONTRACTOR'S failure to pay such taxes. CONTRACTOR shall be solely responsible for program development and operation.

#### ARTICLE VIII - SUBCONTRACTOR

CONTRACTOR will be fully responsible for all acts and omissions of any subcontractor and of persons directly or indirectly employed by any subcontractor and of persons for whose acts any of them may be liable to the same extent that the CONTRACTOR is responsible for the acts and omissions of persons directly employed by it. Nothing in this contract shall create any obligation on the part of COUNTY to pay or see to the payment of any money due any subcontractor, except as may be required by law.

#### ARTICLE IX - ASSIGNMENT

CONTRACTOR shall not assign its rights to this Contract, in whole or in part, without prior written approval of the COUNTY. Approval may be withheld at the sole discretion of COUNTY, provided that such approval shall not be unreasonably withheld.

#### ARTICLE X - NON-DISCRIMINATION

CONTRACTOR agrees to comply with all provisions and requirements of Arizona Executive Order 2009-09 ~~including flow down of all provisions and requirements to any subcontractors~~. Executive Order 2009-09 supersedes Executive order 99-4 and amends Executive order 75-5 and may be viewed and downloaded at the Governor of the State of Arizona's website [http://www.azgovs.mor.gov/dms/upload/EQ\\_2009\\_09.pdf](http://www.azgovs.mor.gov/dms/upload/EQ_2009_09.pdf) which is hereby incorporated into this contract as if set forth in full herein. During the performance of this contract, CONTRACTOR shall not discriminate against any employee, client or any other individual in any way because of that person's age, race, creed, color, religion, sex, disability or national origin.

#### ARTICLE XI - AMERICANS WITH DISABILITIES ACT

CONTRACTOR shall comply with all applicable provisions of the Americans with Disabilities Act (Public Law 101-336, 42 U.S.C. 12101-12213) and all applicable federal regulations under the Act, including 28 CFR Parts 35 and 36.

#### ARTICLE XII - AUTHORITY TO CONTRACT

CONTRACTOR warrants its right and power to enter into this Contract. If any court or administrative agency determines that COUNTY does not have authority to enter into this Contract, COUNTY shall not be liable to CONTRACTOR or any third party by reason of such determination or by reason of this Contract.

#### ARTICLE XIII - FULL AND COMPLETE PERFORMANCE

The failure of either party to insist on one or more instances upon the full and complete performance with any of the terms or conditions of this Contract to be performed on the part of the other, or to take any action

permitted as a result thereof, shall not be construed as a waiver or relinquishment of the right to insist upon full and complete performance of the same, or any other covenant or condition, either in the past or in the future. The acceptance by either party of sums less than may be due and owing it at any time shall not be construed as an accord and satisfaction.

#### **ARTICLE XIV - CANCELLATION FOR CONFLICT OF INTEREST**

This Contract is subject to cancellation for conflict of interest pursuant to ARS § 38-511, the pertinent provisions of which are incorporated into this Contract by reference.

#### **ARTICLE XV - TERMINATION OF CONTRACT FOR DEFAULT**

**A.** Upon a failure by CONTRACTOR to cure a default under this Contract within 10 days of receipt of notice from COUNTY of the default, COUNTY may, in its sole discretion, terminate this Contract for default by written notice to CONTRACTOR. In this event, COUNTY may take over the work and complete it by contract or otherwise. In such event, CONTRACTOR shall be liable for any damage to the COUNTY resulting from CONTRACTOR's default, including any increased costs incurred by COUNTY in completing the work.

**B.** The occurrence of any of the following, without limitation to the named events, shall constitute an event of default:

1. Abandonment of or failure by CONTRACTOR to observe, perform or comply with any material term, covenant, agreement or condition of this Contract, or to prosecute the work or any separable part thereof with the diligence that will insure completion within the time specified in this contract, including any extension, or a failure to complete the work (or the separable part of the work) within the specified time;
2. Persistent or repeated refusal or failure to supply adequate staff, resources or direction to perform the work on schedule or at an acceptable level of quality;
3. Refusal or failure to remedy defective or deficient work within a reasonable time;
4. Loss of professional registration or business or other required license or authority, or any curtailment or cessation for any reason of business or business operations that would substantially impair or preclude CONTRACTOR's performance of this Contract;
5. Disregard of laws, ordinances, or the instructions of COUNTY or its representatives, or any otherwise substantial violation of any provision of the contract;
6. Performance of work hereunder by personnel that are not qualified or permitted under state law or local law to perform such services;
7. Commission of any act of fraud, misrepresentation, willful misconduct, or intentional breach of any provision of this Contract; or
8. If a voluntary or involuntary action for bankruptcy is commenced with respect to CONTRACTOR, or CONTRACTOR becomes insolvent, makes a general assignment for the benefit of creditors, or has a receiver or liquidator appointed in respect of its assets.

**C.** In the event of a termination for default:

1. All finished and unfinished drawings, specifications, documents, data, studies, surveys, drawings, photographs, reports and other information in whatever form, including electronic, acquired or prepared by CONTRACTOR for this project shall become COUNTY's property and shall be delivered to COUNTY not later than five (5) business days after the effective date of the termination;
2. COUNTY may withhold payments to CONTRACTOR arising under this or any other Contract for the purpose of set-off until such time as the exact amount of damage due COUNTY from CONTRACTOR is determined; and
3. Subject to the immediately preceding subparagraph (2), COUNTY's liability to CONTRACTOR shall not exceed the Contract value of work satisfactorily performed prior to the date of termination for which payment has not been previously made.

**D.** The Contract will not be terminated for default nor the CONTRACTOR charged with damages under this Article, if:

(1) Excepting item (8) in paragraph B above, the event of default or delay in completing the work arises from unforeseeable causes beyond the control and without the fault or negligence of CONTRACTOR. Examples of such causes include—

- (i) Acts of God or of the public enemy.

- (ii) Acts of the COUNTY in either its sovereign or contractual capacity,
- (iii) Acts of another Contractor in the performance of a contract with the COUNTY,
- (iv) Fires,
- (v) Floods,
- (vi) Epidemics,
- (vii) Quarantine restrictions,
- (viii) Strikes,
- (ix) Freight embargoes,
- (x) Unusually severe weather, or
- (xi) Delays of subcontractors at any tier arising from unforeseeable causes beyond the control and without the fault or negligence of both CONTRACTOR and the subcontractor(s); and

(2) The CONTRACTOR, within seven (7) days from the beginning of any event of default or delay (unless extended by COUNTY), notifies the COUNTY in writing of the cause(s) therefore. In this circumstance, the COUNTY shall ascertain the facts and the extent of the resulting delay. If, in the reasonable judgment of COUNTY, the findings warrant such action, the time for completing the work may be extended.

E. For the purposes of paragraph A above, "receipt of notice" shall include receipt by hand by CONTRACTOR's designated representative, by facsimile transmission with notice of receipt, or under the Notices clause of this Contract.

F. If, after termination of the Contract for default, it is determined that the CONTRACTOR was not in default, or that the delay was excusable, the rights and obligations of the parties will be the same as if the termination had been issued for the convenience of the COUNTY.

G. The rights and remedies of COUNTY in this Article are cumulative and in addition to any other rights and remedies provided by law or under this contract.

#### ARTICLE XVI - TERMINATION FOR CONVENIENCE

COUNTY receives the right to terminate this Contract at any time and without cause by serving upon CONTRACTOR 30 days advance written notice of such intent to terminate. In the event of such termination, the COUNTY'S only obligation to CONTRACTOR shall be payment for services rendered prior to the date of termination.

Notwithstanding any other provision in this Contract, this Contract may be terminated if for any reason, there are not sufficient appropriated and available monies for the purpose of maintaining COUNTY or other public entity obligations under this Contract. In the event of such termination, COUNTY shall have no further obligation to CONTRACTOR, other than to pay for services rendered prior to termination.

#### ARTICLE XVII - NOTICE

Any notice required or permitted to be given under this Contract shall be in writing and shall be served by personal delivery or by certified mail upon the other party as follows:

**COUNTY:**

David Smutzer, Legal Administrator  
Pima County Attorney's Office  
32 N. Stone Avenue, 14<sup>th</sup> FL  
Tucson, AZ 85701  
(520) 740-5600

**CONTRACTOR:**

Kathryn Kellner, dba Kellner Studio  
3736 N. Jackson  
Tucson, AZ 85719  
Fax: (520) 881-7434

#### ARTICLE XVII - NON-EXCLUSIVE CONTRACT

CONTRACTOR understands that this Contract is non-exclusive and is for the sole convenience of COUNTY. COUNTY reserves the right to obtain like services from other sources for any reason.

#### ARTICLE XIX - OTHER DOCUMENTS

CONTRACTOR and COUNTY in entering into this Contract have relied upon information provided by the CONTRACTOR. These documents are hereby incorporated into and made a part of this Contract as if set forth in full herein, to the extent not inconsistent with the provisions of this contract.

#### ARTICLE XX - REMEDIES

Either party may pursue any remedies provided by law for the breach of this Contract. No right or remedy is intended to be exclusive of any other right or remedy and each shall be cumulative and in addition to any other right or remedy existing at law or at equity or by virtue of this Contract.

#### ARTICLE XXI - SEVERABILITY

Each provision of this Contract stands alone, and any provision of this Contract found to be prohibited by law shall be ineffective to the extent of such prohibition without invalidating the remainder of this Contract.

#### ARTICLE XXII - BOOKS AND RECORDS

CONTRACTOR shall keep and maintain proper and complete books, records and accounts, which shall be open at all reasonable times for inspection and audit by duly authorized representatives of COUNTY.

In addition, CONTRACTOR shall retain all records relating to this contract at least 5 years after its termination or cancellation or, if later, until any related pending proceeding or litigation has been closed.

#### ARTICLE XXIII- PUBLIC INFORMATION

Pursuant to A.R.S. § 39-121 et seq., and A.R.S. § 34-803(H) in the case of construction or Architectural and Engineering services procured under A.R.S. Title 34, Chapter 6, all information submitted in response to this solicitation, including, but not limited to, pricing, product specifications, work plans, and any supporting data becomes public information and upon request, is subject to release and/or review by the general public including competitors.

Any records submitted in response to this solicitation that respondent reasonably believes constitute proprietary, trade secret or otherwise confidential information must be appropriately and prominently marked as CONFIDENTIAL by respondent prior to the close of the solicitation.

Notwithstanding the above provisions, in the event records marked CONFIDENTIAL are requested for public release pursuant to A.R.S. § 39-121 et seq., County shall release records marked CONFIDENTIAL ten (10) business days after the date of notice to the respondent of the request for release, unless respondent has, within the ten day period, secured a protective order, injunctive relief or other appropriate order from a court of competent jurisdiction, enjoining the release of the records. For the purposes of this paragraph, the day of the request for release shall not be counted in the time calculation. Respondent shall be notified of any request for such release on the same day of the request for public release or as soon thereafter as practicable.

County shall not, under any circumstances, be responsible for securing a protective order or other relief enjoining the release of records marked CONFIDENTIAL, nor shall County be in any way financially responsible for any costs associated with securing such an order.

#### ARTICLE XXIV – LEGAL ARIZONA WORKERS ACT COMPLIANCE

CONTRACTOR hereby warrants that it will at all times during the term of this Contract comply with all federal immigration laws applicable to CONTRACTOR'S employment of its employees, and with the requirements of A.R.S. § 23-214 (A) (together the "State and Federal immigration Laws"). CONTRACTOR shall further ensure

that each subcontractor who performs any work for CONTRACTOR under this contract likewise complies with the State and Federal Immigration Laws.

COUNTY shall have the right at any time to inspect the books and records of CONTRACTOR and any subcontractor in order to verify such party's compliance with the State and Federal Immigration Laws.

Any breach of CONTRACTOR'S or any subcontractor's warranty of compliance with the State and Federal Immigration Laws, or of any other provision of this section, shall be deemed to be a material breach of this Contract subjecting CONTRACTOR to penalties up to and including suspension or termination of this Contract. If the breach is by a subcontractor, and the subcontract is suspended or terminated as a result, CONTRACTOR shall be required to take such steps as may be necessary to either self-perform the services that would have been provided under the subcontract or retain a replacement subcontractor, as soon as possible so as not to delay project completion.

CONTRACTOR shall advise each subcontractor of COUNTY'S rights, and the subcontractor's obligations, under this Article by including a provision in each subcontract substantially in the following form:

"SUBCONTRACTOR hereby warrants that it will at all times during the term of this contract comply with all federal immigration laws applicable to SUBCONTRACTOR's employees, and with the requirements of A.R.S. § 23-214 (A). SUBCONTRACTOR further agrees that COUNTY may inspect the SUBCONTRACTOR'S books and records to insure that SUBCONTRACTOR is in compliance with these requirements. Any breach of this paragraph by SUBCONTRACTOR will be deemed to be a material breach of this contract subjecting SUBCONTRACTOR to penalties up to and including suspension or termination of this contract."

Any additional costs attributable directly or indirectly to remedial action under this Article shall be the responsibility of CONTRACTOR. In the event that remedial action under this Article results in delay to one or more tasks on the critical path of CONTRACTOR's approved construction or critical milestones schedule, such period of delay shall be deemed excusable delay for which CONTRACTOR shall be entitled to an extension of time, but not costs.

#### ARTICLE XXV- GRANT COMPLIANCE

"Not Applicable"

#### ARTICLE XXVI - ENTIRE AGREEMENT

This document constitutes the entire agreement between the parties pertaining to the subject matter hereof, and all prior or contemporaneous agreements and understandings, oral or written, are hereby superseded and merged herein. This Contract may be modified, amended, altered or extended only by a written amendment signed by the parties.

IN WITNESS THEREOF, the parties have affixed their signatures to this Contract on the date written below.

PIMA COUNTY

Chair, Board of Supervisors

Date

CONTRACTOR

  
Kathryn R. Kellner  
Authorized Officer Signature

Kathryn R. Kellner  
Printed Name and Title

Nov. 3, 2014  
Date

ATTEST

Clark of Board

Date

APPROVED AS TO FORM

  
Deputy County Attorney

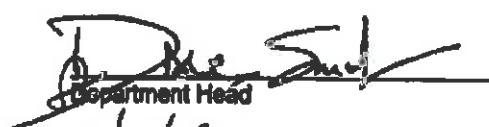
TOBIN ROSEN

Print DCA Name

10/13/14

Date

APPROVED AS TO CONTENT

  
Department Head

11/6/14

Date

**Exhibit A:  
Scope of Work**

1. Under general direction from the County Attorney, work in close collaboration with Chief Deputies and Deputy County Attorneys to deliver performance based training for mid-level and experienced prosecutors. Concentration will be on improving and enhancing attorney advocacy skills by providing communication tools and techniques that better enable attorneys to: 1) deliver effective and persuasive opening and closing statements, 2) communicate complex legal arguments in a credible, persuasive and convincing manner, 3) build enhanced relationships with victims and witnesses, and 4) increase credibility and persuasiveness before jurors. Also be available to administrative professionals and attorney and support staff supervisors for the purpose of improving the quality of public and office presentations and oral communication by delivering training and providing consultation in skills, tools and techniques and enhance the individual's ability to present and clearly articulate their message.

Consultant will accomplish the above by:

As directed by the County Attorney and Chief Deputies attend court proceedings (offsite) and presentations (primarily onsite and occasionally offsite) to observe and evaluate attorneys with subsequent individual consultation and feedback;

Attending, participating and providing feedback in office scheduled mock trials;

Conducting formal group training sessions for attorneys and staff. Group trainings will range from approximately five to fifty attendees and curriculum will be based on observations necessary to improve communication skills.

Conducting individual training and feedback sessions for attorneys and staff.

Most services will be provided onsite primarily during normal business hours (8:00 A.M. to 5:00 P.M. Monday through Friday) but on occasion special observations and training assignments may be needed both offsite and outside of normal business hours.

COUNTY will provide assistance in photocopying session materials for each training. CONTRACTOR will provide any written materials for each session to Pima County Attorney's Office three business days prior to each session.

**Special Delivery Requirements**

Consultant will report to, take direction from, and work directly with the County Attorney. Consultant will meet with the County Attorney a minimum of once a month and with the Chief Deputies and Legal Administrator as necessary. Invoicing on a monthly basis requires detailing the types and amount of training provided using an all-inclusive hourly basis for billing.

**Ordering:**

County will make releases by issuing work orders under this Agreement. Releases will be transmitted to Supplier via: Fax or Phone. Contract administration for the County may be performed by David Smutzer, Pima County Attorney's Office, 520-740-5814, and [David.Smutzer@pcao.pima.gov](mailto:David.Smutzer@pcao.pima.gov).

Quantities referred to are estimated quantities, and Pima County reserves the right to increase or decrease these amounts as circumstances may require. No guarantee is made as to the actual work that will be performed during the term of the contract.

Any increase in excess of amount of work must be made through a fully executed change order or amendment to the contract. The contractor will work on an as-needed basis, with no limitations on the number of trips to the on-site locations.

**Exhibit 5:**  
**Compensation and Payment**

**Hourly Rate: One Hundred dollars (\$100.00)**

**Payment Terms: net 30 days**



## **BOARD OF SUPERVISORS AGENDA ITEM SUMMARY**

**Requested Board Meeting Date:** 12/2/14

### **ITEM SUMMARY, JUSTIFICATION & /or SPECIAL CONSIDERATIONS:**

The Office of the Pima County Attorney is requesting approval to enter into a contract agreement with Kathryn Kellner dba Kellner Studio, from September 1, 2014 through August 31, 2015. Kathryn Kellner will be providing presentation skills and communication strategy professional services for the County Attorney's Office. The amount of the contract for this period shall not exceed \$50,000.00 and will be primarily be funded from special revenue sources.

**CONTRACT NUMBER (If applicable):** CT-PCA-15000000000000000141

### **STAFF RECOMMENDATION(S):**

*Schedule for approval on the Board of Supervisor's meeting agenda of 12/2/14.*

**CORPORATE HEADQUARTERS:** \_\_\_\_\_

**CLERK OF BOARD USE ONLY: BOS MTG. \_\_\_\_\_**

**ITEM NO. \_\_\_\_\_**

**PIMA COUNTY COST: \$50,000.00 and/or REVENUE TO PIMA COUNTY: \$**

**FUNDING SOURCE(S): Special Revenue**  
(i.e. General Fund, State Grant Fund, Federal Fund, Stadium D. Fund, etc.)

**Advertised Public Hearing:**

<input type="checkbox"/>	YES	<input checked="" type="checkbox"/> X	NO	<input type="checkbox"/>
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**Board of Supervisors District:**

1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>	All <input checked="" type="checkbox"/> X
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**IMPACT:**

**IF APPROVED:** The Office of the Pima County Attorney will be able to provide special services that provide presentation and strategic communication skills.

**IF DENIED:** The Office of the Pima County Attorney will be unable to provide special services that provide presentation and strategic communication skills.

**DEPARTMENT NAME:** Pima County Attorney's Office

**CONTACT PERSON:** Angelique Griffith      **TELEPHONE NO.:** 740-4077

## Jeannie Davis

---

**From:** Chris Straub <Chris.Straub@pcao.pima.gov>  
**Sent:** Monday, December 8, 2014 12:44 PM  
**To:** Jeannie Davis  
**Cc:** David Smutzer  
**Subject:** RE: Kathryn Kellner

Hello Jeannie: I have looked into this and am informed that Ms. Kellner has not yet performed the services called for under the contract. Although the contract has a start date of September, we (the Civil Division's attorneys) did not approve as to form until October, and Ms. Kellner did not sign the contract until November 8<sup>th</sup> – too late to make the November 18<sup>th</sup> agenda. Hence the reason the Board did not receive this for approval until the December 2<sup>nd</sup> meeting. Please let me know if you have additional questions.

Christopher Straub  
Chief Civil Deputy  
Pima County Attorney's Office

**From:** Jeannie Davis [mailto:[jeannie.Davis@pima.gov](mailto:jeannie.Davis@pima.gov)]  
**Sent:** Monday, December 08, 2014 12:29 PM  
**To:** George Widugiris; Tom Burke  
**Cc:** Chris Straub; Chuck Huckelberry  
**Subject:** Kathryn Kellner

Good afternoon:

I am looking for the dates and amounts of each payment Kathryn Kellner has received this year (in regards to Addendum Item # 6), can any of you provide us with this information or direct me on where to find it prior to tomorrow's meeting?

Respectfully,

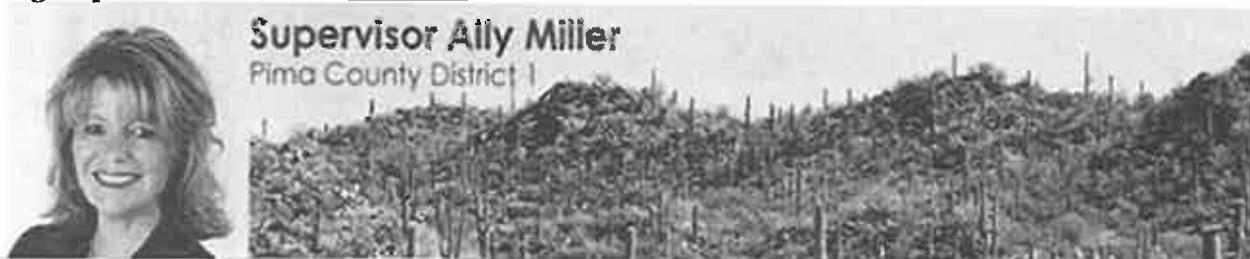
**Jeannie Davis**  
*Chief of Staff*  
**Pima County Supervisor Ally Miller – District 1**

P: (520) 724-2738

F: (520) 724-8489

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**From:** Terry Finefrock  
**Sent:** Wednesday, November 26, 2014 10:32 AM  
**To:** Jeannie Davis  
**Cc:** Jennifer Moore; George Widugiris  
**Subject:** BOS District 1 Staff Questions: 12/2 BOS Meeting item, Award of Medline Industries Contract

Ms. Davis,

I am writing to respond to your message to Jennifer Moore: What kind of medical supplies is this contract for? Is there any other background information available besides the Agenda Item summary?

Attached is the Contract(Offer Agreement) document; please refer to pages 13 thru 19 for descriptions of the type of items bid.

This contract is being established to replace an expiring contract. Although any County Department may utilize the contract to satisfy a requirement, the primary historical Users are PCSD and PACC; historical contract usage was about 50% each department; PCSD's requirements are primarily gloves used by Corrections Officers searching Inmates or Deputies when collecting evidence.

In the future, please comply with prior guidance given by our Procurement Director to Supervisor Miller to make all requests for information from the Procurement Department via our Procurement Director, George Widugiris; in his absence you may direct them to me.

Hopefully this message provides you with the requested background information and type of supplies provided by this contract.

I hope that you, Supervisor Miller and District 1 staff all have a very nice Thanksgiving!

Terry

**Mr. Terry Finefrock, CPIM**  
**Pima County Chief Contracts & Procurement Manager**  
**130 W. Congress, M/S DT-AB-126, Tucson, AZ 85701**  
**Phone: 520-724-3720**



Thanks-

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**From:** Jeannie Davis  
**Sent:** Tuesday, November 25, 2014 5:43 PM  
**To:** Jennifer Moore  
**Cc:** George Widugiris  
**Subject:** Medline Industries Contract

Good evening Ms. Moore:

I am preparing information for Tuesday's meeting and have a brief question regarding the Medline project:

1. What kind of medical supplies is this contract for?

Is there any other background information available besides the Agenda Item summary?

Respectfully,

**Jeannie Davis**

*Chief of Staff*

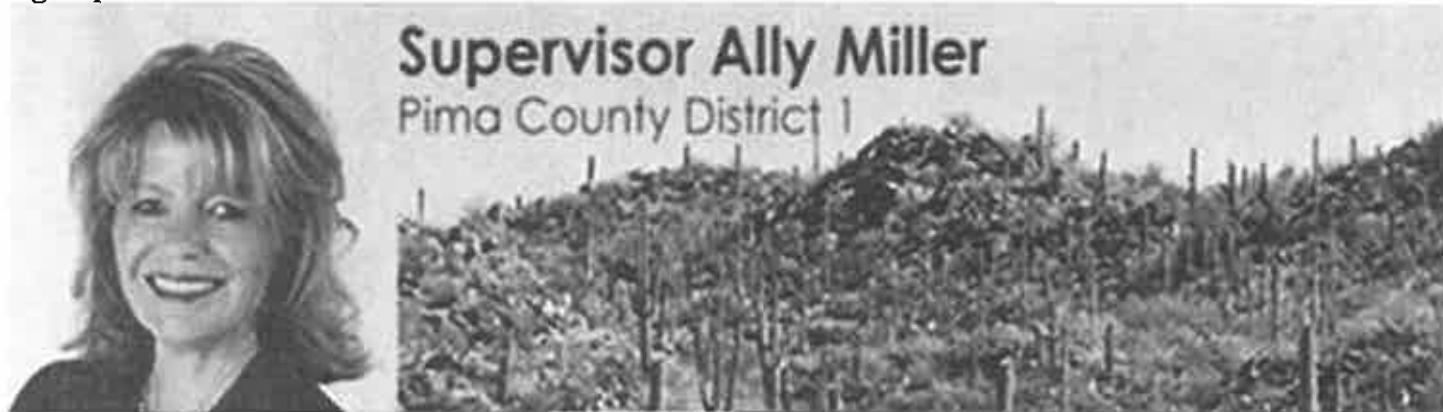
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# MEMORANDUM

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Date: December 5, 2014

To: The Honorable Ally Miller, Member  
Pima County Board of Supervisors

From: C.H. Huckelberry  
County Administrator

Re: **Information Request - Board of Supervisors Consent Item Regarding Kathryn Kellner Contract for the County Attorney**

Attached is an email from Procurement Director George Widugiris, who attached a November 26, 2014 email from Ms. Angelique Griffith of the County Attorney's Office directed to your Chief of Staff, Jeannie Davis. The information contained in the County Attorney's response answered the questions raised.

I have asked County Attorney Barbara LaWall to attend the December 9, 2014 Board of Supervisors meeting to address any questions you may have and to provide clarification if the answers previously provided were insufficient.

CHH/anc

Attachments

c: The Honorable Chair and Members, Pima County Board of Supervisors  
The Honorable Barbara LaWall, Pima County Attorney

**Deborah Haro**

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**From:** George Widugiris  
**Sent:** Tuesday, December 02, 2014 11:06 AM  
**To:** Chris Straub  
**Cc:** Chuck Huckleberry  
**Subject:** FW: Kathryn Kellner  
**Attachments:** KKellner Contract- PCAO info.pdf

**Importance:** High

Chris.....This is the contract that Supervisor Miller questioned in today's Board meeting. As you can see, Angelique Griffith had responded to these questions on 11/26. The attached documents do, I believe, answer Supervisor Miller's questions, other than maybe the 'exact' funding source, so I'm not sure why it was brought up today, other than there may be some misunderstanding on her part of BOS Policies D29.4 and D29.5, and the responsibilities of the Administering Department.

Although I could have executed that contract (\$50,000 or less professional service), if a contract is processed by a department for signature by the Chair we typically just place it on an agenda.

Let me know if you need any additional information or would like to discuss.

Thanks.....George

**From:** Angelique A. Griffith [mailto:[Angelique.Griffith@pcao.pima.gov](mailto:Angelique.Griffith@pcao.pima.gov)]  
**Sent:** Wednesday, November 26, 2014 8:38 AM  
**To:** Jeannie Davis  
**Cc:** George Widugiris; Zachary Mack  
**Subject:** RE: Kathryn Kellner  
**Importance:** High

Good morning Ms. Davis,

Attached is a copy of the paper work sent to Harry Lewis 11/17/14, with the original signed contract and information you need. Please let me know if this helped.

Thank you.

Angelique Griffith  
Administrative Assistant  
Pima County Attorney's Office  
(520)740-4077

**From:** Jeannie Davis [mailto:[Jeannie.Davis@pima.gov](mailto:Jeannie.Davis@pima.gov)]  
**Sent:** Tuesday, November 25, 2014 5:37 PM  
**To:** Angelique A. Griffith

**Cc:** George Widugiris  
**Subject:** Kathryn Kellner

Good evening Ms. Griffith:

I am preparing information for Supervisor Miller for the meeting next week and have a few questions for you regarding the Kathryn Kellner contract.

1. Why is this back dated from September?
2. Where exactly will the funds be coming from for this contract? Which departments?
3. Why and how was Kathryn Kellner chosen to do this work?

If you could answer these questions that would be helpful for us to present to Supervisor Miller. Thank you in advance for your assistance.

Respectfully,

**Jeannie Davis**  
*Chief of Staff*  
**Pima County Supervisor Ally Miller – District 1**

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## **Supervisor Ally Miller** Pima County District 1



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# **George Widugiris Emails**

## **Jeannie Davis**

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**From:** George Widugiris  
**Sent:** Tuesday, December 2, 2014 10:14 AM  
**To:** Jeannie Davis  
**Cc:** Terry Finefrock  
**Subject:** RE: BOS District 1 Staff Questions: 12/2 BOS Meeting item, Award of Medline Industries Contract

Hi Jeannie.....Sorry for the late response. As you know, I asked Terry to respond, but what I didn't know was he had left due to a family emergency. When I learned of his absence I intended to go to the Commodity/Contracts Officer for this information, however she was also out on a medical issue.

Excuses aside, following are answers to your questions:

1. How much was the expiring contract amount? \$3,649,079.48 for a total of 5 years contract. There is a balance of \$942,529.19 as of today in AMS MA12\*009. It was awarded by BOS on 1/5/2010 in the annual amount of \$1,200,000.
2. When did the (old) contract or when will the (Old) contract expire? The current contract expires on 12/09/2014.
3. If there is an increase in contract amount, can you please explain why? No, the recommended new contract amount is \$294,000.

Thanks.....George

**From:** Jeannie Davis  
**Sent:** Monday, December 1, 2014 12:18 PM  
**To:** Terry Finefrock  
**Cc:** George Widugiris  
**Subject:** RE: BOS District 1 Staff Questions: 12/2 BOS Meeting item, Award of Medline Industries Contract

Mr. Finefrock & Mr. Widugiris:

1. How much was the expiring contract amount?
2. When did the (old) contract or when will the (Old) contract expire?
3. If there is an increase in contract amount, can you please explain why?

Respectfully,

**Jeannie Davis**  
*Chief of Staff*  
Pima County Supervisor Ally Miller – District 1

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## Jeannie Davis

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**From:** George Widugiris  
**Sent:** Monday, December 1, 2014 1:44 PM  
**To:** Jeannie Davis; Terry Finefrock  
**Subject:** RE: BOS District 1 Staff Questions: 12/2 BOS Meeting item, Award of Medline Industries Contract

Terry.....Please respond and copy me. Thanks.....George

**From:** Jeannie Davis  
**Sent:** Monday, December 1, 2014 12:18 PM  
**To:** Terry Finefrock  
**Cc:** George Widugiris  
**Subject:** RE: BOS District 1 Staff Questions: 12/2 BOS Meeting item, Award of Medline Industries Contract

Mr. Finefrock & Mr. Widugiris:

1. How much was the expiring contract amount?
2. When did the (old) contract or when will the (Old) contract expire?
3. If there is an increase in contract amount, can you please explain why?

Respectfully,

**Jeannie Davis**  
*Chief of Staff*  
**Pima County Supervisor Ally Miller – District 1**

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F: (520) 724-8489  
[www.allymillerdistrict1.com](http://www.allymillerdistrict1.com)

**From:** Terry Finefrock  
**Sent:** Wednesday, November 26, 2014 10:32 AM  
**To:** Jeannie Davis  
**Cc:** Jennifer Moore; George Widugiris  
**Subject:** BOS District 1 Staff Questions: 12/2 BOS Meeting item, Award of Medline Industries Contract

Ms. Davis,

I am writing to respond to your message to Jennifer Moore: What kind of medical supplies is this contract for? Is there any other background information available besides the Agenda Item summary?

Attached is the Contract(Offer Agreement) document; please refer to pages 13 thru 19 for descriptions of the type of items bid.

This contract is being established to replace an expiring contract. Although any County Department may utilize the contract to satisfy a requirement, the primary historical Users are PCSD and PACC; historical contract usage was about

## **Jeannie Davis**

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**From:** George Widugiris  
**Sent:** Friday, November 7, 2014 2:20 PM  
**To:** Ally Miller  
**Cc:** Jeannie Davis; Chuck Huckelberry; Maura Kwiatkowski; Deborah Haro; John Carter; Terry Finefrock; Terri Spencer; Mark Koskiemi  
**Subject:** Information

Supervisor Miller.....I know that Mark Koskiemi responded to your request for information yesterday, and today I learned that you had also left a message for Tony Schiavone, I'm assuming for some additional information, however he just got that message today.

To best respond to your needs I would appreciate it if you would direct all inquiries through my office.

My direct number is 724-8198 and if I'm not in our receptionist will find me. That number is 724-8161.

Please let me know if there is anything you need from Procurement and we'll do our best to get you what you need!

Thanks.....George

# **Direct Select**



**PIMA COUNTY, ARIZONA  
BOARD OF SUPERVISORS POLICY**

<u>Subject:</u>	Policy Number	Page
<b>Selection and Contracting of Professional Services (Excludes A.R.S. § 34 Engineering/Architect Related Services)</b>	D 29.6	1 of 3

**I. Purpose**

To identify procedures for the procurement of all professional services, except:

1. Engineering and architect related professional services which shall be procured under Board of Supervisors Policy D 29.1;
2. Legal services for pending or anticipated litigation or administrative proceedings which are exempt from the procurement code under Pima County Procurement Code 11.04.020(C);
3. Services related to land titles, appraisals, real property acquisitions, relocation, or property management authorized under ARS Titles 11, 28, or 48 which are exempt from the procurement code under Pima County Procurement Code 11.04.020(D); and

Procurement of medical and healthcare related professional services may be conducted pursuant to this policy by County departments not specifically identified by Board of Supervisors Policy D 29.7.

**II. Background**

ARS §11-254.01 exempts professional services from the standard competitive bid process and directs the County to establish written policies for the procurement of these services. Professional services are those services rendered by a person engaging in a recognized discipline that necessarily requires advanced training and specialized knowledge to perform. Such services also typically result from the predominant use of intellectual skills rather than physical skills. Those covered by this policy would include, but not limited to, medical, financial, legal, education and non-construction related environmental services.

**III. Policy**

**A. Professional Services Contracts Not To Exceed \$50,000**

Except as specified in Section B, when contracting for professional services with an estimated total cost not to exceed \$50,000 for the expected term of the contract, the administering department shall:

1. Prepare a written scope of work, defining tasks to be performed.
2. Prepare a list of qualified professionals or firms who are capable of performing the required tasks.

<u>Subject:</u>	Policy Number	Page
<b>Selection and Contracting of Professional Services (Excludes A.R.S. § 34 Engineering/Architect Related Services)</b>	D 29.6	2 of 3

3. Solicit written proposals from qualified professionals or firms.
4. Review proposals received and make a selection using valid selection criteria appropriate to the professional service being solicited.
5. Develop a contract and follow standard contract processing procedures in accordance with BOS Policy D29.4.

**B. Professional Services Contracts More Than \$50,000**

Professional services with an estimated total cost greater than \$50,000 for the expected term of the contract shall be procured by the Procurement Department in accordance with Procurement Code Section 11.12.030.

**C. Direct Selection**

Upon the review of the Procurement Director and with the written approval of the County Administrator, for the purpose of obtaining contracts with the most qualified professionals who can provide the services required by the County within the existing time restrictions, professional services may be procured by the administering department as follows:

1. Staff identifies a professional service to be performed by an outside consultant.
2. Staff identifies one or more known professionals who can perform the services in the time frame required by the County.
3. Through the Procurement Director, administering department Staff obtains the written approval of the County Administrator.
4. Staff consults with the professional(s) and reaches an agreement on fees and scope of work. No additional solicitation is required.
5. Staff drafts a contract for the Procurement Director's approval and follows standard contract processing procedures in accordance with BOS Policy D29.4.

<u>Subject:</u>	Policy Number	Page
<b>Selection and Contracting of Professional Services (Excludes A.R.S. § 34 Engineering/Architect Related Services)</b>	D 29.6	3 of 3

**D. Signature Authority**

1. The procurement director may approve contracts for professional services with an estimated total cost to the County not to exceed \$50,000 for the duration of the contract.
2. All other professional services contracts shall be submitted for the Board's approval, including any amendment to a contract executed under subsection D(1) that will result in the estimated total cost to the County increasing to more than \$50,000 for the duration of the contract.

Effective Date: April 1, 2011