



BOARD OF SUPERVISORS AGENDA ITEM REPORT AWARDS / CONTRACTS / GRANTS

☐ Award ☒ Contract ☐ Grant

Requested Board Meeting Date: 6/17/2025

** = Mandatory, information must be provided*

or Procurement Director Award: ☐

***Contractor/Vendor Name/Grantor (DBA):**

Carahsoft Technology Corp.

***Project Title/Description:**

Computer Software and Related Items

***Purpose:**

Amendment of Award: Supplier Contract No. SC2400001726, Amendment No. 09. This Amendment incorporates the Mango Technologies, Inc DBA ClickUp Terms and Conditions for ClickUp software and related services, and increases the not-to-exceed contract amount by \$74,000.00 for a cumulative not-to-exceed contract amount of \$5,053,000.00. Administering Department: Information Technology.

***Procurement Method:**

Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement authorized, on 11/21/2023, the Board of Supervisors approved an award of contract, utilizing State of Arizona Contract CTR046098, for an initial term effective 11/21/2023 to 12/31/2023 in the annual award amount of \$2,000,000.00 with three (3) one-year renewal options.

On 03/11/2024, the Procurement Director approved Amendment No. 01, which extended the termination date to 03/31/2024. No additional funds required.

On 04/04/2024, the Procurement Director approved Amendment No. 02, which extended the termination date to 06/30/2024. No additional funds required.

On 08/13/2024, the Board of Supervisors approved Amendment No. 03, which extended the termination date to 09/30/2024, and incorporated the Snowflake Terms and Conditions for Snowflake software and related services. No additional funds required.

On 09/26/2024, the Procurement Director approved Amendment No. 04, which extended the termination date to 03/31/2025. No additional funds required.

On 12/03/24, the Board of Supervisors approved Amendment No. 05, which added a one-time increase in the amount of \$365,000.00 for a cumulative not-to-exceed contract amount of \$2,365,000.00, and added the Heat Injury and Illness Prevention and Safety Plan language to the contract, pursuant to Pima County Procurement Code 11.40.030.

On 02/18/25, the Board of Supervisors approved Amendment No. 06, which added a one-time increase in the amount of \$1,750,000.00 for a cumulative not-to-exceed contract amount of \$4,115,000.00.

On 03/18/25, the Board of Supervisors approved Amendment No. 07, which incorporated the Procore Terms and Conditions for Procore software and related services. No additional funds required.

On 5/20/25, the Board of Supervisors approved Amendment No. 08, which extended the termination date to 07/31/2025 and added a partial award amount of \$900,000.00 for a cumulative not-to-exceed contract amount of \$5,015,000.00.

PRCUID: 504704

Attachment: Contract Amendment No. 09.

***Program Goals/Predicted Outcomes:**

Expand the Pima County Information Technology Department's (ITD) ability to fulfill the Countywide software and related needs by the addition of an additional software reseller source.

***Public Benefit:**

Permitting ITD to source software needs from multiple resellers allows ITD to obtain the multiple price quotes, and ensure third party software

COB: 06/17/25

PGS: 4

terms comply with Arizona Statutory requirements.

***Metrics Available to Measure Performance:**

Continuity and consistency of business operations. ITD will require quotes from all vendors to obtain best possible pricing and more efficient purchasing timelines.

***Retroactive:**

No.

THE APPLICABLE SECTION(S) BELOW MUST BE COMPLETED

Click or tap the boxes to enter text. If not applicable, indicate "N/A". Make sure to complete mandatory (*) fields

Contract / Award Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____
Commencement Date: _____ Termination Date: _____ Prior Contract Number (Synergen/CMS): _____
☐ Expense Amount \$ _____ * ☐ Revenue Amount: \$ _____

***Funding Source(s) required:** _____

Funding from General Fund? ☒ Yes ☐ No If Yes \$ _____ % _____

Contract is fully or partially funded with Federal Funds? ☐ Yes ☐ No

If Yes, is the Contract to a vendor or subrecipient? _____

Were insurance or indemnity clauses modified? ☐ Yes ☐ No

If Yes, attach Risk's approval.

Vendor is using a Social Security Number? ☐ Yes ☐ No

If Yes, attach the required form per Administrative Procedure 22-10.

Amendment / Revised Award Information

Document Type: SC Department Code: PO Contract Number (i.e., 15-123): SC2400001726

Amendment No.: 09 AMS Version No.: N/A

Commencement Date: 6/17/25 New Termination Date: N/A

Prior Contract No. (Synergen/CMS): MA-PO-24-078

☒ Expense ☐ Revenue ☐ Increase ☒ Decrease

Is there revenue included? ☐ Yes ☒ No If Yes \$ N/A

***Funding Source(s) required:** General Fund and Enterprise Fund

Funding from General Fund? ☒ Yes ☐ No If Yes \$ _____ % 50

Grant/Amendment Information (for grants acceptance and awards)

☐ Award ☐ Amendment

Document Type: _____ Department Code: _____ Grant Number (i.e., 15-123): _____

Commencement Date: _____ Termination Date: _____ Amendment Number: _____

☐ Match Amount: \$ _____ ☐ Revenue Amount: \$ _____

***All Funding Source(s) required:** _____

***Match funding from General Fund?** ☐ Yes ☐ No If Yes \$ _____ % _____

***Match funding from other sources?** ☐ Yes ☐ No If Yes \$ _____ % _____

***Funding Source:** _____

***If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?**

Contact: Procurement Officer, Rolando Jaimez

Digitally signed by Rolando Jaimez
DN: cn=Rolando Jaimez, email=rolando.jaimez@pryor.com, ou=PROR, o=PROR, c=US
Date: 2025.05.22 17:01:41 -07'00'

Division Manager, Ana Wilber

Digitally signed by Ana Wilber
Date: 2025.05.22 16:50:24 -07'00'

Department: Procurement Director, Bruce D Collins

Digitally signed by Bruce D Collins
Date: 2025.05.22 17:01:41 -07'00'

Telephone: 520.724.8164

Department Director Signature: Javier Baca

Digitally signed by Javier Baca
DN: cn=Javier Baca, email=javier.baca@pryor.com, ou=PROR, o=PROR, c=US
Date: 2025.05.27 13:10:30 -07'00'

Date: _____

Deputy County Administrator Signature: _____

Date: 5-30-2025

County Administrator Signature: _____

Date: 6/11/2025

Pima County Procurement Department**Administering Department:** Information Technology**Project:** Computer Software and Related Items**Contractor:** Carahsoft Technology Corp.

11493 Sunset Hilles Road, Suite 100

Reston, VA 20190

Contract No: SC2400001726**Contract Amendment No.:** 09

Original Contract Term	11/21/2023 – 12/31/2023	Original Contract Amount:	\$	2,000,000.00
Prior Termination Date	7/31/2025	Prior Amendments Amount:	\$	2,979,000.00
New Termination Date	N/A	This Amendment Amount:	\$	74,000.00
		Revised Total Amount:	\$	5,053,000.00

CONTRACT AMENDMENT**1. Parties, Background and Purpose.****1.1. Background.**

On November 21, 2023, County and Contractor entered into the above referenced agreement to provide software and software services that are available through Contractor's catalog.

1.2. The Contract incorporates State of Arizona Contract CTR046098, which has been extended through July 31, 2025**1.3. Purpose.**

County is amending the Contract to incorporate the third-party terms and conditions required to use certain software purchased under this Contract.

2. Maximum Payment Amount.

The maximum amount County will spend under this Contract, as set forth in Section 5.2, is increased by \$74,000.00. County's total payments to Contractor under this Contract, including any sales taxes, will not exceed \$5,053,000.00.

3. Mango Technologies, Inc. DBA ClickUp Terms and Conditions. This Amendment incorporates Exhibit D: Carahsoft Quote # 55771596 (2 pages), the ClickUp Terms of Use (located at <https://clickup.com/terms>) and the ClickUp AI Additional Terms (located at <https://www.clickup.com/terms/ai>). ("ClickUP Terms & Conditions") into the Contract. The terms apply only to the ClickUp software and services referenced in Exhibit D. In the event of conflicting terms between the ClickUp Terms & Conditions and the Contract, the terms of the Contract shall prevail.**4. Third-Party Beneficiary.** Per Section 4 of the Contract, ClickUp ("ClickUp") and Bentley ("Bentley") are considered a Third-Party Beneficiary and not a direct party to the Contract.**SIGNATURE PAGE TO FOLLOW**

IN WITNESS WHEREOF, the parties have approved this Amendment and agree to be bound by the terms and conditions of the Contract on the dates written below.

All other provisions of the Contract not specifically changed by this Amendment remain in effect and are binding upon the parties.

Pima County

Carahsoft Technology Corp.

Chair, Board of Supervisors

Natalie LeMay

Authorized Officer Signature

Date

5/13/2025

Date

ATTEST

Clerk of the Board

Date

Pima County Attorney's Office – As To Form

Janis C. Gallego

Janis Gallego, Deputy County Attorney

5/13/2025

Date

EXHIBIT D

PRICE QUOTATION CARAHSOFT TECHNOLOGY CORP

11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8585 | FAX (703) 871-8505
WWW.CARAHSOFT.COM | SALES@CARAHSOFT.COM



TO: Terry Newman
Information Engineer
Pima County
33 N Stone Ave
417
Tucson, AZ 85701 USA

EMAIL: terry.newman@pima.gov

PHONE: (520) 724-7121

FROM: Riley O'Donovan
Carahsoft Technology Corp.
11493 Sunset Hills Road
Suite 100
Reston, Virginia 20190

EMAIL: Riley.ODonovan@carahsoft.com

PHONE: (571) 590-7234

TERMS: FTIN: 52-2189693
Shipping Point: FOB Destination
Remit To: Same as Above
Payment Terms: Net 30 (On Approved Credit)
Cage Code: 1P3C5
DUNS No: 088365767
UEI: DT8KJHZXVJH5
Credit Cards: VISA/MasterCard/AMEX
Sales Tax May Apply

QUOTE NO:	55771596
QUOTE DATE:	05/05/2025
QUOTE EXPIRES:	06/04/2025
RFQ NO:	
SHIPPING:	ESD
TOTAL PRICE:	\$66,453.00
TOTAL QUOTE:	\$66,453.00

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
1 YEAR TERM						
1	CU-Enterprise-Plus-2	ClickUp Enterprise Plus Seat(s), Enterprise Plus includes Enterprise Plan, AI, and Premium Support. 12 month term. Licensed per seat. Billed in Advance. Start Date: June 2, 2025 End Date: June 1, 2026 Mango Technologies, Inc. DBA ClickUp - CU-Enterprise-Plus		\$610.53	OM 100	\$61,053.00
1 YEAR TERM SUBTOTAL:						\$61,053.00
3 MONTHS TERM						
2	CU-QuickSBasicOnboarding-2	QuickStart Basic Onboarding, 20 hours. Professional Services. Billed in Advance. Start Date: June 2, 2025 End Date: August 31, 2025 Mango Technologies, Inc. DBA ClickUp - CU-QuickSBasicOnboarding		\$5,400.00	OM 1	\$5,400.00
3 MONTHS TERM SUBTOTAL:						\$5,400.00
SUBTOTAL:						\$66,453.00
TOTAL PRICE:						\$66,453.00
TOTAL QUOTE:						\$66,453.00

PRICE QUOTATION

CARAHSOFT TECHNOLOGY CORP

11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190

PHONE (703) 871-8585 | FAX (703) 871-8505

WWW.CARAHSOFT.COM | SALES@CARAHSOFT.COM



Terms

Services: Productivity management software including but not limited to task management, time management, resource management, personal productivity features such as notes, calendars, agendas, as well as file storage (the "Services").

Enterprise Plus includes: ClickUp Licenses, AI, and Premium Support

Additional AI Terms: To the extent that the Customer uses ClickUp AI, the ClickUp AI Additional Terms found at <https://www.clickup.com/terms/ai> apply.

Online SOW

Based on the ClickUp Order Form, Carahsoft Technology Corp has purchased a standard services product from our Online SOW catalog. Please review your specific SOW, which may be found at <https://public-doc.clickup.com/36760286/p/h/131upy-582/7d8c5d1ebc206b2/131upy-582>. If Carahsoft Technology Corp has purchased a custom services product, in addition to a standard services product listed in ClickUp's Online SOW catalog, it will be referenced in a Custom SOW shown below.

By placing a purchase order with Carahsoft for the Subscriptions, Products, and Services contained within this quote, you agree to the ClickUp Terms of Use (located at <https://clickup.com/terms>) and the ClickUp AI Additional Terms (located at <https://www.clickup.com/terms/ai>).

Carahsoft will not accept a purchase order from you unless you include one of the two following statements on your purchase order:

1. We understand and agree to the ClickUp Terms of Use (located at <https://clickup.com/terms>) and the ClickUp AI Additional Terms (located at <https://www.clickup.com/terms/ai>).
2. The terms and conditions contained the Carahsoft Quote govern this purchase order.