



BOARD OF SUPERVISORS AGENDA ITEM REPORT AWARDS / CONTRACTS / GRANTS

☒ Award ☐ Contract ☐ Grant

Requested Board Meeting Date: 03/15/2022

* = Mandatory, information must be provided

or Procurement Director Award: ☐

***Contractor/Vendor Name/Grantor (DBA):**

Enterprise Networks Solutions, Inc., dba ENS

***Project Title/Description:**

Desktop Phone Replacement

***Purpose:**

Amendment of Award: Master Agreement No. MA-PO-21-054, Amendment No. 01. This Amendment is for a one-time increase in the amount of \$15,000.00 for a cumulative not-to-exceed contract amount of \$1,280,000.00. Administering Department: Information Technology.

***Procurement Method:**

Pursuant to Pima County Procurement Code 11.12.010, Competitive sealed bidding, on October 6, 2020, the Board of Supervisors approved an award of contract for a term of two (2) years and an award amount of \$1,265,000.00.

This increase is required to achieve the complete replacement of all legacy desktop phones, reduce the risk of phone failures, and to provide the appropriate phone models for all users requiring additional features.

***Program Goals/Predicted Outcomes:**

All Pima County ShoreTel desk phones will be replaced with new Mitel desk phones. This will take place over a period of two (2) years.

***Public Benefit:**

As old telephones have aged, failure rate has increased dramatically. Having new telephone replacements will ensure that County resources are readily available and accessible to the public via telephonic communications.

***Metrics Available to Measure Performance:**

The Information Technology ticketing system is used to track ongoing telephone issues. We will see the number of recurring telephone set failures greatly diminish as the older, unsupported telephones are replaced.

***Retroactive:**

No.

To: COB 2-25-22
Vers: 5
Pgs: 2

THE APPLICABLE SECTION(S) BELOW MUST BE COMPLETED

Click or tap the boxes to enter text. If not applicable, indicate "N/A". Make sure to complete mandatory (*) fields

Contract / Award Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____
 Commencement Date: _____ Termination Date: _____ Prior Contract Number (Synergen/CMS): _____
☐ Expense Amount \$ _____ * ☐ Revenue Amount: \$ _____

***Funding Source(s) required:** _____

Funding from General Fund? ☐ Yes ☐ No If Yes \$ _____ % _____

Contract is fully or partially funded with Federal Funds? ☐ Yes ☐ No

If Yes, is the Contract to a vendor or subrecipient? _____

Were insurance or indemnity clauses modified? ☐ Yes ☐ No

If Yes, attach Risk's approval.

Vendor is using a Social Security Number? ☐ Yes ☐ No

If Yes, attach the required form per Administrative Procedure 22-10.

Amendment / Revised Award Information

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 21-054
 Amendment No.: 01 AMS Version No.: 05
 Commencement Date: 3/15/2022 New Termination Date: _____
 Prior Contract No. (Synergen/CMS): _____

☒ Expense ☐ Revenue ☒ Increase ☐ Decrease

Amount This Amendment: \$ 15,000.00

Is there revenue included? ☐ Yes ☒ No If Yes \$ _____

***Funding Source(s) required:** TeleData

Funding from General Fund? ☐ Yes ☒ No If Yes \$ _____ % _____

Grant/Amendment Information (for grants acceptance and awards)

☐ Award ☐ Amendment

Document Type: _____ Department Code: _____ Grant Number (i.e., 15-123): _____
 Commencement Date: _____ Termination Date: _____ Amendment Number: _____
☐ Match Amount: \$ _____ ☐ Revenue Amount: \$ _____

***All Funding Source(s) required:** _____

***Match funding from General Fund?** ☐ Yes ☐ No If Yes \$ _____ % _____

***Match funding from other sources?** ☐ Yes ☐ No If Yes \$ _____ % _____

***Funding Source:** _____

***If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?**

Contact: Brandon Morgan, Procurement Officer Brandon Morgan Digitally signed by Brandon Morgan Date: 2022.02.22 09:01:11 -07'00' Troy McMaster Digitally signed by Troy McMaster Date: 2022.02.22 09:16:25 -07'00'
 Department: Procurement Director Terri Spencer Digitally signed by Terri Spencer Date: 2022.02.22 10:23:35 -07'00' Telephone: 520-724-9510

Department Director Signature: Daniel C. Hunt Digitally signed by Daniel C. Hunt DN: cn=Daniel C. Hunt, o=Pima County, ou=Information Technology Department, email=Dan.Hunt@Pima.Gov, c=US Date: 2022.02.24 14:54:10 -07'00'
 Deputy County Administrator Signature: _____ Date: _____
 County Administrator Signature: _____ Date: 2/24/2022



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES
CONTRACT EXECUTION

Master Agreement No: 2100000000000000054

MA Version: 5

Page: 1 of 2

Description: Desktop Phone Replacement

I S S U E R	Pima County Procurement Department	T E R M S	Initiation Date: 03-15-2022				
	150 W. Congress St. 5th Fl		Expiration Date: 10-05-2022				
	Tucson AZ 85701						
	Issued By: BRANDON MORGAN						
	Phone: 5207249510						
	Email: brandon.morgan@pima.gov						
		<table border="1"><tr><td>NTE Amount:</td><td>\$1,280,000.00</td></tr><tr><td>Used Amount:</td><td>\$1,231,416.80</td></tr></table>		NTE Amount:	\$1,280,000.00	Used Amount:	\$1,231,416.80
NTE Amount:	\$1,280,000.00						
Used Amount:	\$1,231,416.80						

V E N D O R	ENTERPRISE NETWORKS SOLUTIONS, INC.	Contact: Larry Polthoff
	3633 N 55th Pl	Phone: 480-505-1111
	Mesa AZ 85215	Email: larry@ens-az.com
		Terms: 0.00 %
		Days: 30

Shipping Method:	Vendor Method
Delivery Type:	
FOB:	FOB Dest, Freight Prepaid
Modification Reason Amendment of Award: Master Agreement No. MA-PO-21-054, Amendment No. 01. This Amendment is for a one-time increase in the amount of \$15,000.00 for a cumulative not-to-exceed contract amount of \$1,280,000.00.	

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Master Agreement No: 21000000000000000054

MA Version: 5

Page: 2 of 2

Line	Description					
1	Mitel 6940 IP Phone Set for Connect -with cordless Bluetooth					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$217.00			
2	Mitel 6930 IP Phone Set for Connect					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$164.00			
3	Yealink CP930W-Base Conference Phone w/Base Station					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$354.00			
4	M695 EXPANSION MODULE for Mitel 6900 Series Phones for Conne					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$92.00			
5	Yealink Cordless DECT Phone with Base Station					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$115.00			
6	6 foot USB to Micro USB cable					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$7.00			
7	6800/6900 Series Wall Mount					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$25.13			